



# *Tennis Victoria Annual Report 2011*





## Purpose

*Tennis Victoria aims to make tennis a part of every Victorian's life. In achieving this purpose, Victoria will be known for:*

- Delivering great customer service by fostering progressive and team oriented administration
- Strong partnerships with all stakeholders
- Promoting the positive health, cultural, physical, mental and social benefits of tennis
- Creating and implementing innovative programs and services for all community groups
- Developing players to attain their potential
- Governance that is financially, ethically and socially responsible

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## President's Report



It gives me great pleasure to present my President's report for the year ended 30 June 2011.

This year saw the first full year of our Community Tennis Officers (CTOs) out in the field and I believe they have been a great asset to our clubs and associations in understanding what Tennis Victoria can do for them and explain the full range of services we offer. If you haven't already had a CTO visit your club or attend a committee meeting, please contact the office to arrange this. I am sure you will be pleased with their assistance.

We had an operating deficit of \$194,307 which was \$135,862 worse than our budgeted operating deficit of \$58,445. However, it should be noted that this \$135,862 variance was impacted by two unbudgeted items of losses on the disposal of assets of \$92,557, and a negative stocktake adjustment of \$48,310, combining to make a higher total of \$140,867. Our new Treasurer, James Copes, will provide more detail on our financials in his Treasurer's report.

Unfortunately, even with the new CTOs, we saw another decline in our membership figures and this was the main contributing factor to our financial deficit. We believe this is due partly to how people want to participate in tennis today. People want to play night tennis, intra-club midweek competitions, social tennis, etc., without being a member of a club, even if this means paying more in visitor fees over a year than they would by taking out a club membership. This experience is not unique to tennis as golf clubs are experiencing the same issues. However, whilst this is happening, recent surveys are showing an increased number of people actually playing tennis.

As mentioned in last year's Annual Report, we were in the process of developing a new five-year Strategic Plan, which was duly completed and distributed to our clubs. This Strategic Plan was the result of an enormous amount of consultation to understand what our stakeholders wanted and, if you look at the plan, you will see that we have set ourselves some very

ambitious objectives in the areas of participation, sustainable tennis environments, development of champions at all levels, competitions and relevant tennis events, and to drive a strong active customer service culture.

Last year also saw the introduction of Premier League to replace State Grade as the highest level of competition in the state. Played in October and November, this change was made to encourage tour players to participate as they would be in Australia preparing for the Australian summer. The competition was a success with a number of highly ranked players participating. Congratulations to Liston Tennis Club and Kooyong Lawn Tennis Club on winning the men's and women's titles respectively. Congratulations must also go to the Geelong Lawn Tennis Club who made the finals in both the men's and women's, which was a very successful return to Victoria's top level of tennis competition after a 54-year absence.

Thank you to all of our partners and sponsors, in particular Tennis Australia and VicHealth for their support, which enables us to develop our programs and keep Tennis Victoria as the pre-eminent Member Association.

The year saw a number of staff and Board changes and I would like, in particular, to give a big thank you to Ian Clark, who left us in late 2010. As CEO he brought excellent drive to the organisation and initiated and implemented great changes, in particular the development of our first Strategic Plan and the reporting system that tracked performance against set objectives. We wish him well in his new endeavours.

With the departure of Ian, we were very fortunate to recruit Matthew Kennedy as our new Executive Director. Matthew came to us with a strong sporting background, having worked at Cricket Victoria for seven years, before moving on to join the International Cricket Council (ICC), where he worked for the last 10 years.

I wish to extend much appreciation to Tamatha Harding who was our Acting Executive Director for approximately four months between Ian's departure and Matthew's commencement.

I would like to thank the Board and especially Geoff Stone as Vice President for his continued guidance and support and James Copes as our new Treasurer. I would also like to acknowledge our immediate past Treasurer, John Bryan, for the expertise and professional advice he gave to Tennis Victoria whilst he was on the Board.

Finally, I welcome all our new staff and thank those who have left us throughout the year to further their careers, for their support, expertise and dedication whilst they were with us. The great support and knowledge that staff have shared with us throughout the year has continued to keep us as the number one Member Association in the country.

**David Stobart**  
*President*



## Treasurer's Report



A lot has happened on and off the court for Tennis Victoria since the 2010 Annual Report and it gives me great pleasure to present my first Treasurer's report.

Sometimes the actual financial year end result can overlook what has been achieved throughout the year. In May each year the media highlights the federal budget's inclusions and exclusions, and while Tennis Victoria's budget is not in the billions of dollars, the principals are still the same - a budget estimating income from various revenue streams and provisioning for certain amounts of dollars to be spent for various programs, opportunities, promotions, partnerships, etc.

The Board and senior management take their fiduciary obligations very seriously, specifically when reviewing what strategies within the six goals from the 2010-15 Strategic Plan need to be prioritised and can be delivered. There is a constant review and evaluation of deliverables, measurable targets and achieving Tennis Victoria's overall purpose - to make tennis a part of every Victorian's life. The financial statements highlight an operating deficit for the financial year ending 30 June 2011 of \$194,307 (2010 surplus \$217,684). This is prior to unrealised gains from our investments of \$116,702 (2010: \$114,736), resulting in comprehensive income of (\$77,605).

The final deficit of \$194,307 is vastly different to the original 2011 financial year 'operating' budget that was prepared in May 2010, which earmarked a deficit of \$58,445. In short, the original budget did not include the following items:

- Negative movement in losses on disposal of assets (including investments) (\$92,557)
- Negative stocktake adjustment (\$48,310)

When these items, totalling (\$140,867) are included - to be compliant with International Financial Reporting Standards - the 'deficit from operations' is \$194,307. Without these two items, the 'apples vs apples' comparison to the original deficit budget

of \$58,445 is actually a deficit of \$53,440 (so a slightly positive variance against that process and all its included items).

In saying that, an area of material revenue change, which required accompanying budgeted expenditure adjustments throughout the year, was a significant decrease in affiliation income (2011: \$1,632,536 vs budget of \$1,850,000 and 2010 actual of \$1,787,684). While initiatives such as My Tennis assist in integrity of data, it is clear that memberships have been on the decline. The positive impact of Community Tennis Officers should start showing results over the coming year, however they are not being assumed. To counteract any reliance on membership income, the Board and senior management are doing a full review of all revenue lines and improvements that can be made, particularly sponsorship.

Grants are another key area of funding. Tennis Australia grants (which are primarily linked to KPIs) are key in providing and delivering a number of programs on an annual basis. Combined with grants from Sport and Recreation Victoria and VicHealth, tennis in Victoria can be taken to hundreds of thousands of people. Future planning is already in place with a recent announcement that VicHealth have approved \$540,000 over the next three years (see page nine).

While financial markets have a tendency to fluctuate, 2011 has been a positive year with investments within Tennis Victoria's portfolio increasing by \$116,702 to \$1,095,821 (as at 30 June 2011). Perpetual have managed the portfolio well through regular buying and selling. It is noted that some older portfolio holdings have been sold at a loss (approximately \$67,500), however dividends and distributions received have increased to \$41,311 (2010: \$32,244).

Despite the size of the operating deficit, cash reserves remain strong with only a \$97,940 decrease in cash held during the 2011 financial year. Similarly, Total Member Funds only decreased by \$78,805 and reserves remain strong for the years to come.

While it generally goes unnoticed, volunteerism by numerous individuals at local clubs, associations, commercial centres, councils and the Board of Management, remains an integral component to carrying out the services of tennis to Victorians, particularly from a financial perspective. All volunteers are commended for their tireless efforts.

I would like to unreservedly thank Heath Mason, Tennis Victoria's Finance Manager, for his continuous efforts and dedication throughout the year and for his assistance in understanding the finer points of operations, processes and procedures.

Thank you also to my Board colleagues who have constantly provided positive feedback and guidance in my first year in the role of Treasurer. I appreciate all of your experience, commitment and devotion to tennis.

**James Copes**  
Treasurer



## Executive Director's Report



I am delighted to provide my first Executive Director's report.

Firstly, I acknowledge the work and achievements of my predecessor, Ian Clark, in his years at Tennis Victoria (TV). I also highlight the effort of our Executive Manager – Community Tennis, Tamatha Harding, who ably filled the position of Acting Executive Director for the last four months of 2010.

Prior to my joining the organisation in January 2011, TV adopted its new Strategic Plan 2010-15 in October 2010. This comprehensive and ambitious Plan encompasses 31 Key Strategies and 20 Measurable Targets. The format of this Annual Report is based on the six Goals of the Plan and we look forward to the evolution of facts and achievements under each of these areas over the five year journey.

There are two themes which flow strongly through the new Plan: (i) that we are a customer service organisation; and (ii) that partnerships are core to our success. In relation to customer service, we have just completed the first 12-month period of having seven Community Tennis Officers out in the field. Spanning many kilometres, 575 club and coach visits were fulfilled in the year.

One of my first undertakings was to consult with affiliates to establish some key business objectives through to end-2012. These are the most urgent and foundation matters to maximise overall success of the Plan.

Concurrently, we developed a Tennis Victoria Identity Page to promote the key facts, figures, plans and operations of TV. We are 43% of all tennis clubs/membership in the country and the annual Australian Sports Commission research (of ages 15 years+) has 6.9% of the Victorian population playing tennis at least once in the past 12 months. This is only behind the recreational activities of walking, aerobics/fitness, swimming, running and cycling – all of which do not require a fellow participant.

We were delighted to be chosen as the headline sport to stand alongside the State Ministers for both Health and Sport and Recreation, Mr David Davis MP and Mr Hugh Delahunty MP, in May at Royal Park Tennis Club to announce VicHealth's grant funding of 30 State Sporting Associations through to 2014.

The summer of tennis that Victoria is privileged to have is always an annual highlight. The Australian Open was once again a fantastic success and has clearly grown into one of the world's great sporting events, right here in our own backyard. The AAMI Classic at the Kooyong Lawn Tennis Club saw Australia's Lleyton Hewitt take the title in his debut appearance. International tennis also featured in Melbourne when the Glen Iris Valley Recreational Club hosted a Federation Cup tie in April 2011.

Victoria's 55th Inter-regional Country Championships were successfully staged at the Geelong Lawn Tennis Club and then there was the annual occasion that is the Victorian Country Tennis Association's Country Week, this year in Yarrowonga. With 200 teams, about 1300 players of all standards and ages, and nearly 100 lawn courts in use all day every day, this truly was another special and unique community sporting event.

The 2011 Australian Tennis Conference was staged by Tennis Australia (TA) in March 2011 and brought together important stakeholders of the game from across the nation. Australian tennis focuses of MLC Tennis Hot Shots, Cardio Tennis and Places to Play – alongside TA's Talent and Asia/Pacific strategies – were established and announced. TA's valuable funding to our community tennis endeavours is now being targeted to key activities and performance indicators across these three areas.

As listed on pages 38-39, there were some outstanding national and international performances by Victorian tennis players in 2010/11. We heartily congratulate these talented athletes.

After six months in the job, I would sincerely like to thank TV's President David Stobart and the Directors for their experienced guidance and support. I also wish to acknowledge the team of staff at TV for their inspiring dedication to their jobs and the sport. They truly care about us always doing the best that we can.

I also extend appreciation to TA's CEO, Steve Wood, Director of Tennis, Craig Tiley, and all the TA staff with whom we work collaboratively on a daily basis to progress and support 'Australia's Favourite' to the best of our combined abilities.

Further, I have been delighted to meet and learn so much from many of the club and association volunteers and workers – across all of tennis administration, coaching and facility management – who are the lifeblood of the sport.

Finally, TV deeply appreciates the support of our partners and supporters (as shown on page 43) who continue to contribute so much to tennis in Victoria.

**Matthew Kennedy**  
Executive Director



## *The team at Tennis Victoria*

1. **Chris Larkin**  
Open Competitions and Tournaments Manager
2. **Jason Simmons**  
Junior Competitions and Tournaments Manager
3. **Ashley Naumann**  
Player Development Manager
4. **Kat Polan**  
Coach Development Assistant
5. **Matthew Kennedy**  
Executive Director
6. **Nick Hinneberg**  
Executive Manager – Tennis Operations
7. **Emily Arnott**  
Player Development Coordinator
8. **Sarah Calcutt**  
Community Tennis Officer – Regional West
9. **Lisa Winkler**  
Marketing Coordinator
10. **Shelley Snow**  
Membership Services Officer
11. **Heath Mason**  
Finance Manager
12. **Tanya Mason**  
Reception/Administration
13. **Kylie Webster**  
Marketing Manager
14. **Martin Stillman**  
Programs Manager
15. **Sof Megas**  
Officials Development Coordinator



- 16. **Nick Whitefield**  
Community Tennis Officer –  
Metropolitan North
- 17. **Jonathan Wong**  
Competitions and Tournaments  
Administrator
- 18. **Chris Saliba**  
Community Tennis Officer –  
Metropolitan West
- 19. **James Madder**  
Community Tennis Officer –  
Metropolitan South

- 20. **Danielle Lowerson**  
Community Tennis Officer –  
Metropolitan East
- 21. **Debbie Evangelidis**  
Finance Officer
- 22. **Tamatha Harding**  
Executive Manager –  
Community Tennis
- 23. **Adam Feiner**  
Community Tennis Officer –  
Regional East

- 24. **Peter Jenkin**  
Community Tennis Officer –  
Metropolitan South/East
- Absent
- Simon Thompson**  
Infrastructure and Environment Manager

Tennis Victoria would like to thank and acknowledge the following people for their contribution during the 2010/11 financial year:  
Peter Bicknell, Ian Clark, Adam Cramer, Karl Davies, Jessica Hartland, Tim Hatzl, Aaron Higginbotham, Phoebe McWilliams, Julian O'Donnell and Matthew Sluggett.

# Strategic Goal 1

*To provide and promote innovative opportunities for increased involvement in tennis as a healthy and positive experience*

*Evaluate, develop and refine engagement programs and activities across key demographics*

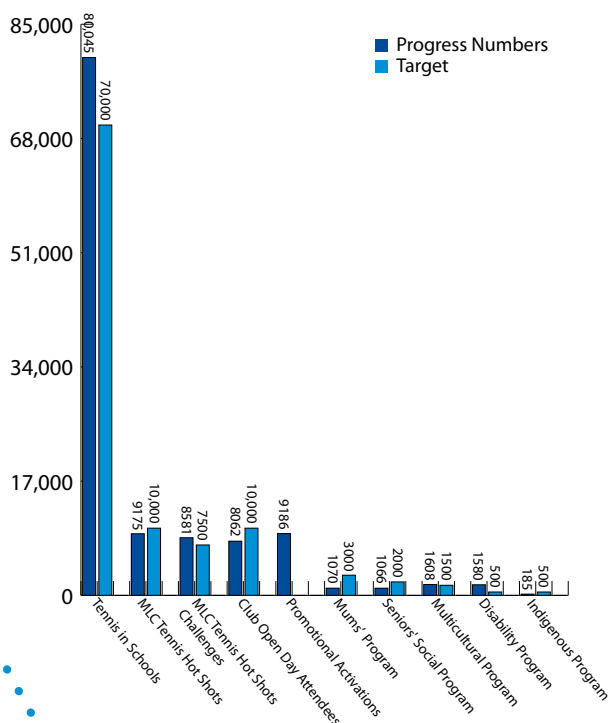
In 2010/11, Tennis Victoria provided the following 10 programs for people to participate in:

- Tennis in Schools
- MLC Tennis Hot Shots
- MLC Tennis Hot Shot Challenges
- Mums' Program
- Seniors' Social Program
- Disability Program
- Indigenous Program
- Multicultural Program
- Club Open Days
- Promotional Activations

### Program Targets

2010/11 Target = 105,000  
2010/11 Actual = 120,558

### Program Participant Numbers



The goal for 2010/11 was to have 105,000 participants accessing one or more of the above programs. Not only was this target reached, it was exceeded by more than 15,000. Pivotal to this, and continued success moving forward, is the development and focus on MLC Tennis Hot Shots for children aged 10/u. In 2010/11, more clubs and coaches delivered the program than ever before, whilst strong relationships with local schools, through both the Tennis in Schools and Active After-schools Communities (AASC) programs, provided further opportunities for juniors to participate.

In 2011/12 a new Tennis Australia program, Cardio Tennis, will be added to the program portfolio. Cardio Tennis is a fun way to get a great cardio workout and will be targeted to those aged 16-44 who are interested in fitness. Tennis Victoria will work closely with clubs and coaches on the rollout of this important new national program.

For the fourth year running, Tennis Victoria had an interactive site at the Moomba Festival. Held over the Labour Day long weekend in March at Alexandra Gardens, over 6800 people visited Tennis Victoria's site and participated in a tennis activity. Tennis Victoria is looking to expand these activations in an effort to promote the sport to key market segments. These activations are a great opportunity to showcase the sport to young families, which are vital to the growth of tennis.

Tennis Victoria will continue to explore initiatives to increase participation levels in tennis and, ultimately, reach the target of over 200,000 Tennis Victoria program participants by 2015.

*Develop and implement strategies to increase the conversion rate of people's involvement into the membership, club, coaching and officiating networks*

Tennis Victoria's partnership with VicHealth through the final year of the Participation in Community Sport and Active Recreation (PIC SAR) program again saw some significant achievements for tennis.

All nine Regional Sports Assemblies were active partners in the Regional Development Officer (RDO) program, which was designed to help Tennis Victoria's 11 country regions promote the sport through an increase in communication and program support. The Multicultural Program continued to grow through its partnerships with Adult Multicultural Education Service (AMES), Spirit West Services, Sudanese Australian Integrated Learning (SAIL), Sports without Borders and Centre for Multicultural Youth (CMY).

As a result of the great progress made during the piloting phase of the Multicultural Program, Tennis Victoria was invited to present at the VicHealth 'Let's get moving 2: inspiring better practice' forum on the achievements of the Multicultural Program. The presentation focused on how tennis had reduced the participation barrier for the sport in a variety of Culturally and Linguistically Diverse (CALD) communities.





Tennis Victoria's continued commitment to reducing barriers for CALD communities to play sport was further recognised when it was successful in receiving the maximum \$540,000 funding from VicHealth's State Sporting Association Participation Program (SSAPP). Over the next three years the funding will be used to enhance current partnerships and build new ones with local organisations and tennis clubs. These partnerships will provide opportunities for newly arrived communities to get involved in playing tennis as well as coaching and officiating.

Tennis Victoria was delighted to expand the Sports Development Program with Sports Education and Development Australia (SEDA) in 2011 to cater for 53 students, an increase of 30 from 2010. A joint initiative between Tennis Victoria, SEDA and Victoria University, the program is specifically designed to give young people the qualifications and experience to pursue a career in the sport and recreation industry. As part of the course, students have been provided with professional development opportunities, including a referees and officials course, coach education and experience at various Tennis Victoria events, such as Moomba.

In keeping with giving young people an opportunity to pursue a career in the sport and recreation industry, and keeping younger people involved in the sport, Tennis Victoria ran the Future Leaders Program again in 2010. Eleven young tennis enthusiasts attended the camp held in June/July 2010. Each participant completed an Introduction to MLC Tennis Hot Shots Coaching Course, took part in leadership activities and challenged themselves on activities such rock-climbing and abseiling.

At the conclusion of the camp, each participant was required to complete a project and make a contribution of 40 hours of volunteer work to their tennis club. Many successful projects were completed including new club uniforms, development of club websites, the introduction of new competitions and the holding of fundraising events. At the conclusion of their projects, participants were rewarded with a graduation certificate, breakfast along the Yarra River and a day at the Australian Open with their fellow Future Leaders.

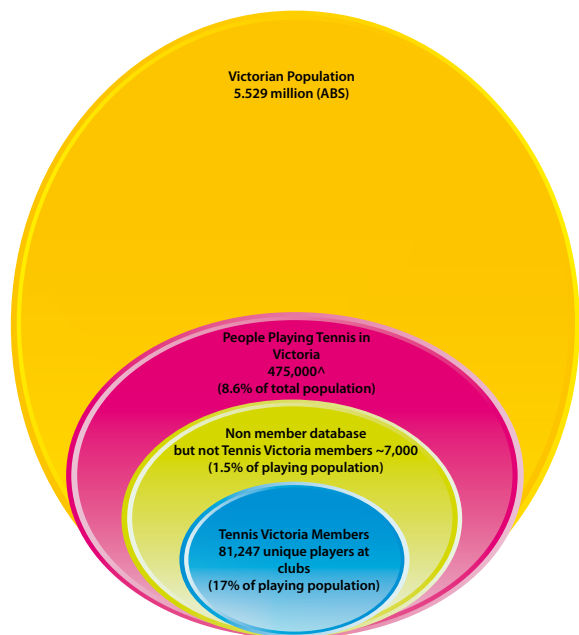
### **Develop an engagement framework for people of all ages, cultures and abilities to access the sport of tennis**

A new initiative of the 2010-15 Strategic Plan is the development of Tennis Link, a project that is part of the engagement framework. This project aims to improve the link between the Victorian population and the opportunities to get involved in tennis, thereby promoting accessibility (refer to the diagram).

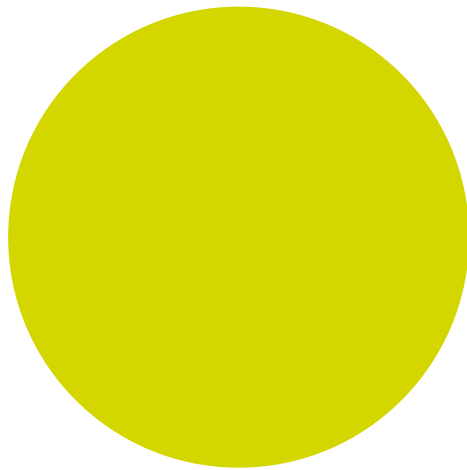
Whilst still in the development phase, Tennis Link will be designed to capture the programs and services offered by our affiliates and coaches, and help match them with consumer needs. It is hoped that by having all of this information in a central location, and eventually online, Tennis Victoria will be in a better position to support our affiliates to promote local program options, whilst giving players detailed information about playing

opportunities that are suited to their specific needs. The theory behind Tennis Link is not dissimilar to many current online applications such as [www.realestate.com.au](http://www.realestate.com.au) (finding property) and iPhone applications, such as Urbanspoon (finding places to eat).

Tennis Victoria has been successful in securing initial funding of \$50,000 from the Victorian Government for the project. This money will be used for a pilot program and to support the project with IT development, local area marketing and consultancy fees for the data capture and analysis. It is envisaged that once the successful pilot has been completed in 2012, the service will expand to support all of our affiliates and coaches in promoting the programs and services they offer.



<sup>^</sup>The Australian Sports Commission's Exercise, Recreation and Sport Survey (ERASS) figures relate to participation of people aged over 15 and makes up 298,000 (2010) of the above figure. The total figure includes extrapolated statistics from the previous Tennis Victoria Facility Planning Framework to include an estimation of players younger than 15.



## Strategic Goal 2

*To grow the contributions of the tennis community to support and re-invest in the sport*

*Evaluate, develop and refine membership categories and benefits to ensure their relevance and value to members*

The 2010/11 affiliation year saw Tennis Victoria change its affiliation model to introduce 'alternate' membership years for clubs who offer memberships that are not based on a financial year. Therefore, registration fees paid by players now coincide with the payment of club membership fees and are passed on to Tennis Victoria once processed. As detailed on page 11, the number of affiliates using the My Tennis membership management system rose to 201, providing an enhanced process for registering players with Tennis Victoria.

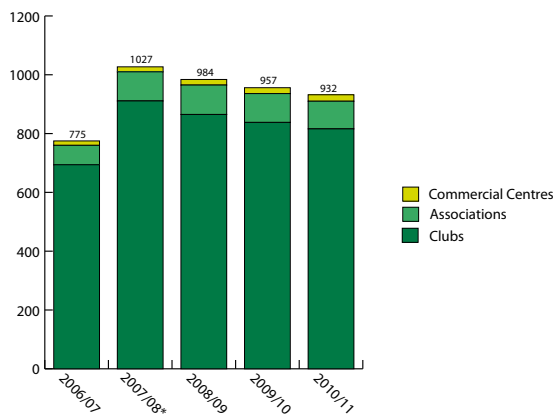
The Australian Open pre-sale was again offered as a benefit to Tennis Victoria members in 2010/11. An estimated 5700 tickets were purchased by Tennis Victoria members during the pre-sale period. Tennis Victoria, in conjunction with Tennis Australia, is pleased to offer this key member benefit again in 2011/12. Discounted home delivery of The Weekly Times was also added in 2010/11 as a member benefit.

### Registration Numbers

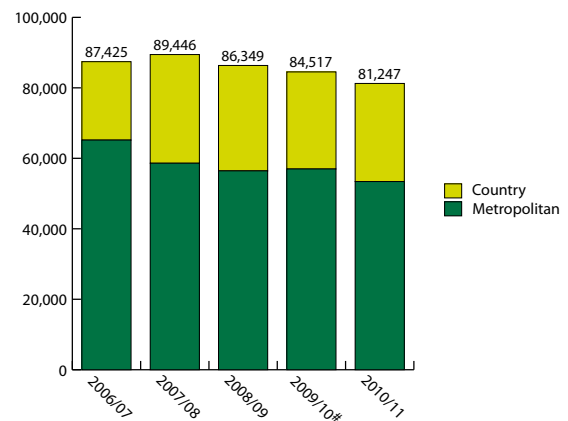
2010/11: 81,247

The following graphs represent Tennis Victoria's trends for both our affiliates and their collective members over the past four years.

### Affiliates

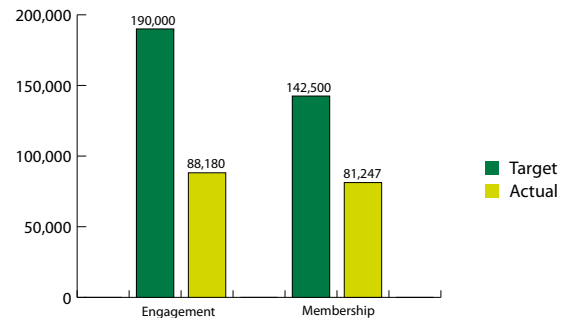


### Members



### Engagement vs Membership

Tennis Victoria's aim is to engage with 40% of the tennis population, with 75% of them being members by 2015. The graph below shows how we are currently tracking towards this target.



The figures in the graph above are based on the following calculations and rationale:

- According to research (see ^ on page 9 for more information), at the commencement of our 2010-15 Strategic Plan, there were 475,000 people who played tennis in Victoria
- 40% of the tennis playing population therefore equates to 190,000 people (target)
- Converting 75% of the 190,000 to be members equates to 142,500 (target)
- Our current membership figures at the end of 2010/11 financial year were 81,247
- Our current non-member database figure is 6933. The increase is due to data collected at various activations over the summer period and the movement of 2008/09 non-financial members to the non-member database.
- Combined, we currently engage with 88,180 participants.

\*A partnership with the Victorian Country Tennis Association (VCTA) was formed, resulting in an increase in affiliates and members.

#The figures shown in the 'Total Registration Numbers' graph displayed in the 2010 annual report were incorrect. The 2009/10 figures above are the adjusted and correct figures.



***In conjunction with Tennis Australia, research, develop and implement appropriate, integrated IT platforms and tools to support the administration of tennis***

As a benefit of affiliation, Tennis Victoria provided affiliates with access to four IT programs in 2010/11. My Tennis, Tournament Planner, Competition Planner and Club Websites have all been designed to reduce administration time, be easily accessible (internet based) and help affiliates promote the programs and services they provide to the wider community.

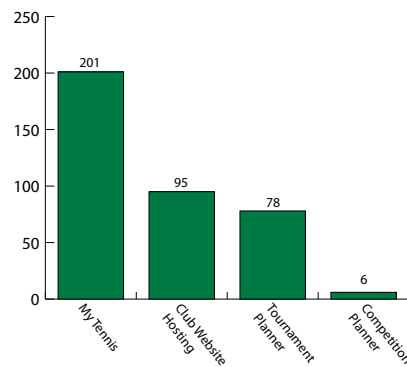
Since it was introduced in July 2009, 201 clubs have signed up to use My Tennis to manage their membership more easily. Tennis Victoria continues to monitor feedback from users, which has resulted in new functionality being added in 2010/11 such as an online merchant facility and automation of pro-rata payments within current membership categories. To support clubs who are transitioning to using My Tennis for the first time, the Membership Department have been running group and one-on-one training sessions for interested clubs.

Competition Planner is the newest of the platforms being offered to affiliates. Tennis Victoria runs both its Pennant and Junior Pennant competitions on the system and, after trialling it, has now expanded the use of this program to associations and clubs. The affiliates currently using the system are Peninsula Tennis Association, Lilydale and District Night Tennis Association, Broadford District Junior Tennis Association, Whittlesea District Tennis Association, Kurunjang Tennis Club and Pakenham Regional Tennis Centre.

In early 2010, Tennis Australia's e-communications department announced that a new website platform would be introduced for Tennis Australia, Member Associations and affiliates. In addition to managing the migration of its own site, Tennis Victoria helped transition clubs with existing sites to the new WordPress system. The new website was launched on 17 December 2010 and by the end of 2010/11, there were 94 clubs in Victoria with websites hosted on the new **tennis.com.au** website.

At the end of 2010/11, there were 932 affiliates, with 311 (or 33.4%) using one or more of the IT programs. All in all, more affiliates than ever before are using the various systems on offer. By embracing the constant changes and improvements to technology, not only is Tennis Victoria providing a better service for players and administrators alike, but we are also making it easier for all stakeholders to access up-to-date and relevant tennis information. This is an essential component in ensuring that we continue to provide a quality experience and can attract and retain participants in the sport.

***IT Program Usage***







## Strategic Goal 3

### *To promote and support inclusive, quality and sustainable tennis environments*

As has been the case in recent years, environmental factors again had a big impact on a number of tennis clubs this year. In January and February 2011, many clubs were inundated by extensive flooding, requiring Tennis Victoria's Technical Services Team to audit 76 tennis courts across 16 of the worst affected tennis clubs. The cost of flood damage to tennis facilities amounted to over \$4.5 million. Tennis Victoria, in partnership with Sport and Recreation Victoria, has provided the facility audit reports to the Victorian Government with the aim of accessing funding from the Flood Recovery Community Infrastructure Fund.

#### *Develop and maintain strategic partnerships with industry stakeholders to develop inclusive, quality and sustainable tennis environments*

The development of meaningful partnerships with local and state governments continues to be a key target for Tennis Victoria, as recommended in the Facilities Planning Framework of 2008. The recommendations within the Framework provide a strategic focus for facility development and include working with Local Government Areas (LGAs) in a coordinated approach to facility planning. Close working relationships have resulted in the negotiation of five partnership agreements and eleven tennis forums being conducted in LGAs across Victoria in 2010/11. This is in addition to the large consultation exercise conducted as part of the North West Metropolitan Tennis Facility Strategy (NWMTFs) that saw 11 LGA tennis forums bring the tennis community closer to local government planning. Implementation of the NWMTFs will continue to be a long-term focus for Tennis Victoria, and it is encouraging that \$2.33 million worth of tennis facilities were constructed in the north and west metropolitan region in 2010/11.

#### *Implement the Facility Planning Framework outcomes*

The recommendations of both the Facilities Planning Framework and NWMTFs continue to be implemented, ensuring tennis has been the most regular recipient of grant funding from the state government for facilities. In the four-year period to the end of 2010, 114 tennis facility projects were funded (predominantly through the Community Facility Funding Program - minor facilities), with the next highest being swimming with 80. In the past financial year, over \$10 million worth of tennis facilities have been constructed across Victoria. This funding has come from local and state government, fundraising by club volunteers and Tennis Australia's National Court Rebate Scheme, which provided \$73,000 worth of grants to Victorian tennis clubs in 2010/11.

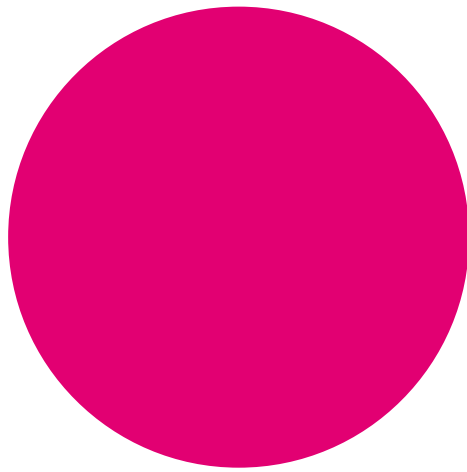
The theme of partnerships has extended to some of Victoria's key tennis clubs and facilities. Tennis Victoria, in conjunction with Tennis Australia, has collaborated with Bendigo, Ballarat, Warrnambool, Traralgon, Sale and Pakenham tennis clubs/centres to join the Regional Partnerships Program. The aim of the Program is to support these clubs/centres so that they can offer a range of tennis opportunities throughout their region, including programs, coaching, facilities and tournaments.

Supporting facility investment with comprehensive planning information is important and the Facility Planning Guide has filled a void in this area. Developed in conjunction with Sport and Recreation Victoria, the Guide was launched by the Minister for Sport and Recreation, Mr Hugh Delahunty MP and Tennis Victoria's President, David Stobart, at the Traralgon Tennis Association in January 2011. The Guide is intended to be used as a resource tool to support tennis clubs and LGAs when planning the development of tennis facilities. The Guide has been distributed to all LGAs in Victoria and has received positive feedback, showing that the partnership between Tennis Victoria and the state government, as co-producers of the Guide, can influence the tennis industry.

#### *Promote and support best practice to build capacity and sustainability of the tennis community*

Since launching in early 2010, Tennis Victoria has continued to promote the **Game Set Match** club development tool to affiliates. Aimed at helping clubs improve their operations and increase their sustainability, there are currently 97 clubs registered and accessing the extensive range of best practice information available on the **Game Set Match** website.

Success stories highlighting the achievements of volunteers and Club Ambassadors in many areas, including increasing membership and facility improvements were again collected and highlighted on Tennis Victoria's website and in the monthly Club Ambassador e-newsletter.



## Strategic Goal 4

*In partnership with our stakeholders, support and deliver progressive pathways for the development of champions at all levels*

*Deliver and support a range of player development programs that provide for appropriate playing standards and motivations*

Player development recognition has broadened across a number of demographics to include both junior and open aged players, allowing Tennis Victoria to profile, recognise and support a wider variety of players. This will be achieved by partnering with a wider range of player development deliverers within the community, such as Talent Development Coaches, who are highly skilled and have worked with elite juniors aged 12/u. By forming stronger partnerships with deliverers, Tennis Victoria is aiming to encourage the number and diversity of deliverers to account for alternative tennis pathways.

*Identify and engage with player program deliverers to ensure the tennis community is linked to a progressive pathway within the national framework*

Tennis Victoria's activities seek to bring together all stakeholders who are working in the player development area to ensure that there are clear pathways for players and links between the various player development programs.

To do this successfully, Tennis Victoria is working more closely with the network of private coaches as well as other external deliverers, such as School Sport Victoria, to create consistent messages and support all Victorians within the pathway. These deliverers continue to support many of the entry points and existing programs that attract and retain players in our sport.

The scale and depth of Victorian players training and competing is reflected in the fact that, on average over the last year, 27.7% of all Australian players with an Australian Ranking (AR), were from Victoria. Focusing on juniors and the 1990-99 birth years, the number of Victorians ranked within the top 25 nationally during 2010/11 at times exceeded our target of seven players per birth year. The average for 2010/11 was 6.3.

*Improve playing standards and retention of players through player development programs*

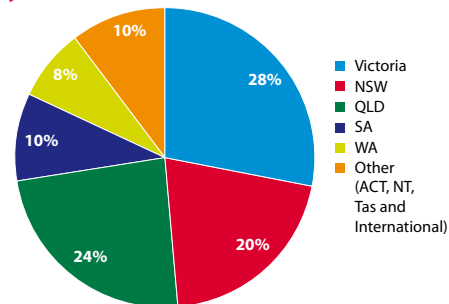
Tennis Victoria continued to deliver core player development programs, such as the State Academy Victoria which is the main training program offered for players aged 10-18. The State Academy Victoria has been successful in transitioning players into the National Academy Melbourne. Tennis Victoria almost doubled its annual target of converting four players to national scholarship criteria, with seven Victorian players transitioning during 2010/11.

For younger players, Tennis Victoria's Talent Search and Development initiatives continue to transition the most talented players to the next stage of their development. Over 25 events and 450 players were involved in a range of talent identification activities from talent scouting at entry level tournaments to Talent Development Camps that provided the opportunity for the next generation of players to get started on the player pathway.

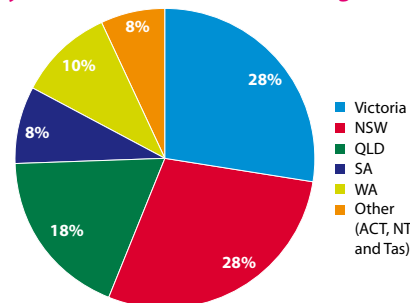
In addition, Tennis Victoria's Advantage Program continued to provide reward and recognition for highly ranked juniors aged 13 and over who had not yet reached the State Academy Victoria criteria.

All of these programs have aimed to improve the playing standards and retain players within the sport. Further, on average across all 11 national junior events held during 2010/11, Victorian boys and girls made up 28.2% of the draws, which is higher than any other state or territory.

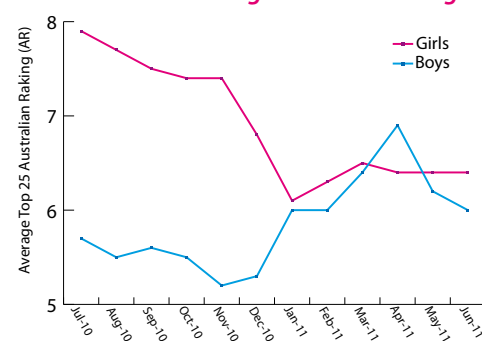
### Players in the 11 National Junior Events



### Players with an Australian Ranking



### Birth Years AR Trend against Victoria Target: 7





## Strategic Goal 5

### *To support and help deliver a range of competitive and relevant tennis events for all*

#### *Continue research into playing formats and analysis of market segments and motivators to attract and retain participants in the sport*

Following an extensive review process and consultation with stakeholders, a new competition was created and Premier League replaced State Grade as the highest level of competition in Victoria. A new time, match format and conditions were developed and the inaugural Premier League competition was delivered in October and November of 2010.

The competition showcased the strong depth and high playing standard of club-based players in Victoria. Tennis Victoria would like to thank the participating clubs who provided a solid foundation to build upon, and congratulate Liston and Kooyong Lawn Tennis Clubs who won the inaugural men's and women's titles respectively.

#### *In conjunction with stakeholders, schedule and manage a range of tennis events to meet the needs of the various tennis community segments*

The tournament pathway has been strengthened by the delivery of several new state championship events. These 'platinum' and 'gold' level tournaments in both the open and junior age categories have allowed Tennis Victoria to trial new and innovative formats to improve the player experience.

Of particular note was the introduction of the bi-annual Junior Development Series State Championships for the 10/u and 12/u age groups. These were held for the first time in June 2011 at the Pakenham Regional Tennis Centre with 64 juniors participating.

The wide variety of competitions delivered by Tennis Victoria, such as Pennant and Junior Pennant, and those run through inter-club, inter-association and inter-regional structures, remains a great strength of our tennis community. However, ensuring the balance is right between the scheduling of these competitions and Australian Ranking tournaments within the calendar year remains a challenge.

Tennis Victoria has ensured that it consults with all relevant stakeholders to produce a balanced annual calendar for all parties. During the 2010 Pennant season, Tennis Victoria for the first time ensured that no Australian Ranking point tournaments clashed with Pennant (including several finals rounds). This philosophy was carried forward into the 2011 Pennant season to continue to provide clear opportunities for players of all ages and standards to access one or both of these competitive opportunities.

In total, during the 2010 calendar year, Tennis Victoria provided the following competitive tennis opportunities for players to access:

- 287 sanctioned events, including 60 Junior Development Series (JDS) events, 32 Optus Junior Tour (OJT) tournaments and 48 Australian Money Tournaments (AMT)
- Pennant – inter-club based competition
- Junior Pennant – inter-association metropolitan competition
- Nine Regional Team Events including the Inter-regional Country Championships
- Premier League – inter-club based competition
- Victorian Wheelchair Open
- Victorian Sports Recreation Association for Persons with an Intellectual Disability.

Tennis Victoria deliver a wide range of events across the tennis community each year. The number and depth of players in both junior and open is captured through the following unique player numbers from the 2010 calendar year:

- JDS players – 636
- OJT players – 2792
- AMT players – 1814
- Pennant players – 4121 within 553 teams
- Junior Pennant players – 580 within 110 teams
- Regional Team Event players – 512
- Premier League players – 110 within 10 teams
- Victorian Wheelchair and Victorian ID's Open players – 53.

The vast majority of tennis events held in Victoria are delivered through our affiliated event partners. These partners include clubs, centres, associations, regions, tennis schools, coaches and other business entities. By ensuring a broad range of delivery partners, including delivering several state based championships ourselves, Tennis Victoria can maximise the number of competitive opportunities in the tennis community. Our current partners are outlined here based upon event and tournament category for the 2010 calendar year:

- JDS – 60 tournaments conducted by 18 event partners
- OJT – 32 tournaments conducted by 21 event partners
- AMT – 48 tournaments conducted by 17 event partners
- Pennant – supported by 144 clubs
- Junior Pennant – supported by 10 associations
- Regional Teams Events – supported by 11 regions and seven associations
- Premier League – supported by seven clubs.

# Strategic Goal 6

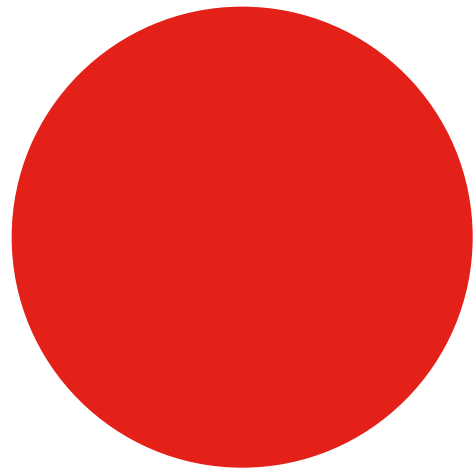
## To drive a strong, active customer service culture

### Create, implement and refine a customer service relationship model

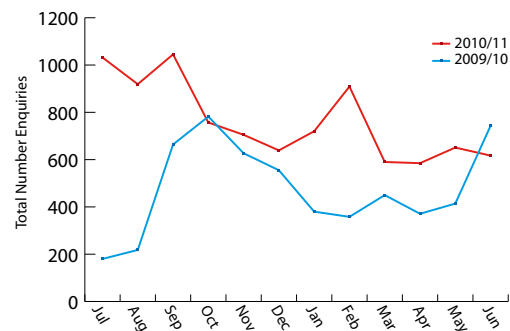
Work on developing a customer relationship model is continuing and will be based on benchmarks currently being set. This financial year was the first full year of Tennis Victoria's increased presence in the field with the introduction of seven Community Tennis Officers (CTOs) in early 2010. Five CTOs cover the newly adopted metropolitan regions and two regional CTOs, in conjunction with the Victorian Country Tennis Association (VCTA), service east and west Victoria as outlined in the maps below.



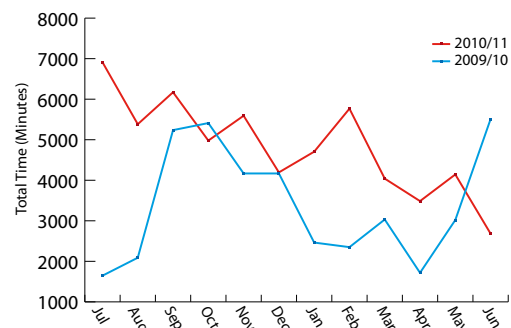
During 2010/11, the CTOs conducted 575 club and coach visits that incorporated a standard quality checklist to ensure consistent information is delivered to all stakeholders. In addition, the Community Tennis department spent 968 hours fielding 9196 enquiries from our affiliates, members and the general public to provide them with the necessary information to access the sport. This is up from 680 hours and 5742 queries in 2009/10. All of this demonstrates that Tennis Victoria is providing support to tennis clubs and players in the state more than ever before.



Total Comparison - Number Of Enquiries By Month



Total Comparison - Time Spent On Enquiries By Month



## Develop and implement appropriate integrated marketing strategies for tennis promotion

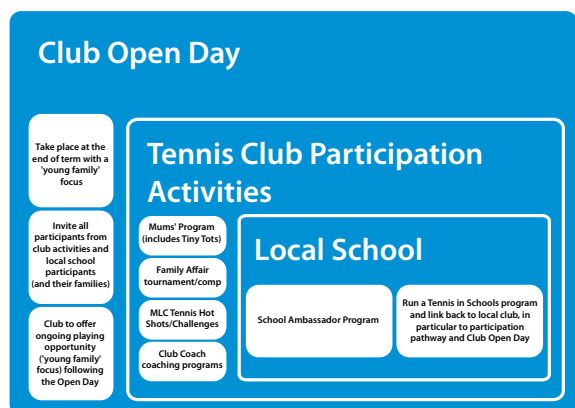
### Horizons

Following Tennis Australia engaging Gemba to complete the largest research project conducted by an Australian sporting body nationally, Tennis Victoria received funding to conduct Horizon projects focusing on key market segments that were prioritised in line with research results.

Horizon 1 was Tennis Victoria's main, and largest, project that was aimed at the 'Primary School' segment, incorporating 'Young Family' engagement. This project was a pilot that set out to enhance the participation pathway through improving the school, club and coach relationship by driving program participants to the local tennis club in a young family environment. Please refer to the diagram on page 17 which demonstrates how all the elements of the project were integrated.

The project also encouraged tennis clubs to offer a targeted range of programs/events/competitions to provide participants with an option to continue their tennis experience back at the club, whilst also providing a whole of family playing opportunity.





One club (including their Club Coach) from each of Tennis Victoria's seven CTO regions was involved in the pilot project. The project began in November 2010 and carried through to June 2011, with the majority of activity occurring in Term 1 following the Australian Open. A highlight of this pilot initiative is that the School Ambassador Program component is being considered by Tennis Australia as a basis for a national program.

We would like to thank the following clubs and coaches for their efforts in what turned out to be a very complex project with multiple layers:

Tennis Victoria region	Club/centre	Coach
Metropolitan West	Werribee Central TC	Matt Smith
Metropolitan North	Greenvale TC	Tim Connelly
Metropolitan South East	Endeavour Hills TC	John Randabel
Metropolitan East	Nunawading TC	Peter Caruana
Metropolitan South	Elsternwick Park TC	Robert Turner
Regional Victoria West	Grovedale TC	Cameron Govan
Regional Victoria East	Warragul TC	Mark Stevens

#### Sponsorship

Tennis Victoria wishes to sincerely thank both Wilson and Prelli Racquets – whose sponsorships came to an end during the year – for their wonderful relationships and support over long periods of time. Prelli Racquets will continue to provide a member benefit in 2011/12.

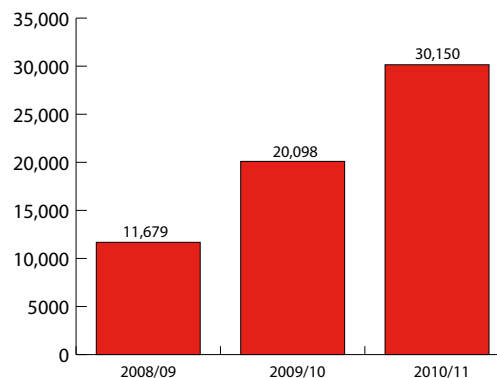
We have recently formed a partnership with Signature Sport to develop an enhanced commercial program for the organisation to generate advantages for the game across the state.

Tennis Victoria is pleased to report the renewal of the Colin Stubs Enterprises (CSE) relationship for a further three years. This means that members will continue to have access to preferential ticketing for the AAMI Classic at Kooyong Lawn Tennis Club. We look forward to working with CSE to promote tennis to the wider community.

#### E-communications

Over the past 12 months, increased use of My Tennis, more accurate provision of data from affiliates and a member email competition have led to an increase in the number of valid member email addresses now listed in Tennis Victoria's e-communications system. Tennis Victoria is now able to communicate electronically to over 30,000 of its player members through Hot off the Court which is an increase of more than 10,000 over the past year. Also, Tennis Victoria's presence at Australian Open 2011 and Moomba Festival 2011 has resulted in our non-member database growing by 2000 records.

#### Valid Member Email Address Comparison



Tennis Victoria is always looking for new and innovative ways to communicate and is currently developing a social media strategy.

#### Media/PR

Tennis Victoria distributed 43 media releases during 2010/11. These media releases were part of a publicity strategy that centred around promoting Tennis Victoria's competitions, tournaments, programs and rising junior athletes to local media outlets in both metropolitan Melbourne and regional Victoria.

#### Provide appropriate training and professional development opportunities for staff and directors

In 2010/11, Tennis Victoria's provision of professional development opportunities included, but was not limited to:

- All staff took part in three single day training sessions in August, September and November, focusing on sales, communication and presentation skills
- All CTOs attended the 'growing the game together' national professional development training day in October 2010
- Three directors and two staff attended the 'Our Community Board Builder Conference' in February 2011
- Four middle managers completed Tennis Australia's Leadership Course 2011
- Five Community Tennis managers attended the 'Our Sporting Future' conference in July 2010.

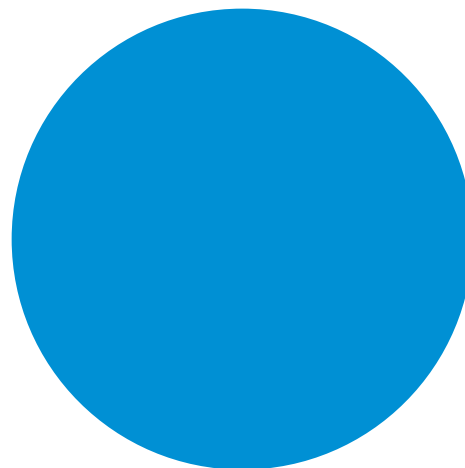


# Financial Report

**Victorian Tennis Association Inc.**  
**ABN 29 757 304 158**

**Trading as Tennis Victoria**

**Financial Report**  
**For the year ended 30 June 2011**



## **Board of Management Report**

Your Board of Management (Board) members submit the financial report of the Victorian Tennis Association Inc. for the financial year ended 30 June 2011.

## **Board Members**

The names of members throughout the year and at the date of this report are:

- David Stobart (President)
- Geoff Stone (Vice President)
- John Bryan FCA (Treasurer to October 2010)
- James Copes (Treasurer from October 2010)
- Graeme Williams (to October 2010)
- Peter Cuxson
- Peter Quinn (from October 2010)
- Warren Maher
- Maria Keys
- Anne Baldwin
- Susie Norton
- Ken Barton (from February 2011)
- Andrew King (to January 2011)
- Ian Clark (to October 2010)
- Matthew Kennedy (from January 2011)

## **Principal activities**

The principal activities of the Association during the financial year were the promotion and development of the game of tennis in Victoria. These activities were conducted under the registered trading name of Tennis Victoria.

## **Significant changes**

No significant change in the nature of these activities occurred during the year.

## **Operating result**

The operating result for the year ended 30 June 2011 was a deficit of \$194,307.

Signed in accordance with a resolution of the Members of the Board.

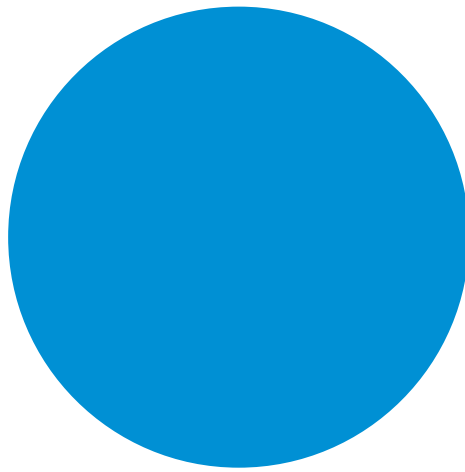
David Stobart  
President  
2 September 2011



## Statement of Comprehensive Income for the Year Ended 30 June 2011

	Note	2011 \$	2010 \$
<b>Revenue</b>			
Membership and affiliation fees		1,632,536	1,787,684
Government grants		346,874	342,314
Tennis Australia grants		1,073,857	884,647
Sponsorships		32,842	45,419
Technical services fees		3,012	13,393
Athlete development fees		192,243	132,974
Competitions and tournaments entry fees		135,769	119,674
Interest received		24,879	16,475
Dividends and distributions received		41,311	32,244
Capital surplus / (deficit) on disposal of assets		(92,557)	(36,763)
Other income		23,402	69,666
<b>Total Revenue</b>		<b>3,414,168</b>	<b>3,407,727</b>
<b>Expenses</b>			
<b>Community Tennis</b>			
Services to affiliates		407,956	407,201
Grants to affiliates		119,267	130,361
Programs		372,633	224,285
		899,856	761,847
<b>Tennis Operations</b>			
Competitions and events		165,728	150,793
Player development		264,114	234,917
		429,842	385,710
<b>Corporate Services</b>			
Employee benefits		1,768,292	1,550,931
Communications		72,974	106,106
Depreciation and amortisation		39,581	37,447
Operating lease		11,860	11,887
Administration		386,070	336,115
		2,278,777	2,042,486
<b>Total expenses</b>		<b>3,608,475</b>	<b>3,190,043</b>
<b>Surplus / (Deficit) from operations</b>	<b>2</b>	<b>(194,307)</b>	<b>217,684</b>
<b>Other Comprehensive Income</b>			
Net surplus / (deficit) on revaluation of financial assets		116,702	114,736
<b>Total comprehensive income attributable to members</b>		<b>(77,605)</b>	<b>332,420</b>

The accompanying notes form part of these financial statements.



## Statement of Financial Position as at 30 June 2011

	Note	2011 \$	2010 \$
<b>Assets</b>			
<b>Current Assets</b>			
Cash and cash equivalents	5	837,185	935,125
Trade and other receivables	6	135,560	219,207
Inventories	7	63,080	115,570
Other current assets	8	154,527	160,521
<b>Total Current Assets</b>		<b>1,190,352</b>	<b>1,430,423</b>
<b>Non-Current Assets</b>			
Financial assets	9	814,418	742,611
Equipment	10	164,107	227,711
<b>Total Non-Current Assets</b>		<b>978,525</b>	<b>970,322</b>
<b>Total Assets</b>		<b>2,168,877</b>	<b>2,400,745</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Trade and other payables	11	246,890	373,870
Employee benefits payable	12	72,349	105,905
<b>Total Current Liabilities</b>		<b>319,239</b>	<b>479,775</b>
<b>Non-Current Liabilities</b>			
Employee benefits payable	12	59,425	51,952
<b>Total Non-Current Liabilities</b>		<b>59,425</b>	<b>51,952</b>
<b>Total Liabilities</b>		<b>378,664</b>	<b>531,727</b>
<b>Net Assets</b>		<b>1,790,213</b>	<b>1,869,018</b>
<b>Members' funds</b>			
Reserves	13	1,316,308	1,198,664
Accumulated surplus		473,905	670,354
<b>Total Members' Funds</b>		<b>1,790,213</b>	<b>1,869,018</b>

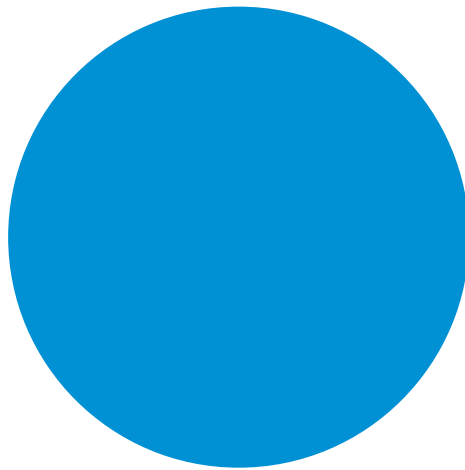
The accompanying notes form part of these financial statements.



### Statement of Changes in Equity for the Year Ended 30 June 2011

	Accumulated Surplus	Financial Assets Reserve	General Reserves	Total
	\$	\$	\$	\$
<b>Balance at 30 June 2009</b>	456,973	(310,962)	1,395,888	1,541,899
Surplus / (Deficit) attributable to members	217,684			217,684
Net movement in Moffatt Awards Fund			(808)	(808)
Net movement in Natural Damage Fund			(4,000)	(4,000)
Net movement in Neale Fraser Foundation			3,810	3,810
Transfers to and from reserves	(4,303)			(4,303)
Revaluation increment / (decrement)		114,736		114,736
<b>Balance at 30 June 2010</b>	<b>670,354</b>	<b>(196,226)</b>	<b>1,394,890</b>	<b>1,869,018</b>
Surplus / (Deficit) attributable to members	(194,307)			(194,307)
Net movement in Moffatt Awards Fund			(585)	(585)
Net movement in Natural Damage Fund				-
Net movement in Neale Fraser Foundation			1,527	1,527
Transfers to and from reserves	(2,142)			(2,142)
Revaluation increment / (decrement)		116,702		116,702
<b>Balance at 30 June 2011</b>	<b>473,905</b>	<b>(79,524)</b>	<b>1,395,832</b>	<b>1,790,213</b>

The accompanying notes form part of these financial statements.



## Statement of Cash Flows for the Year Ended 30 June 2011

	Note	2011 \$	2010 \$
<b>Cash flows from operating activities</b>			
Receipts from affiliates		1,680,894	1,818,790
Operating grants receipts		1,344,345	1,288,870
Dividends and distributions received		41,311	32,244
Other receipts		498,943	336,569
Payments to suppliers and employees		(3,663,473)	(3,220,379)
Interest received		24,879	16,475
<b>Net cash provided by (used in) operating activities</b>	<b>16</b>	<b>(73,101)</b>	<b>272,569</b>
<b>Cash flows from investing activities</b>			
Purchase of investment securities		(226,837)	(174,866)
Purchase of equipment		(1,181)	(112,225)
Proceeds from disposal of investment securities		204,379	190,295
Proceeds from disposal of equipment		-	22,427
Movement of General Reserves	<b>13</b>	(1,200)	(5,301)
<b>Net cash provided by (used in) investing activities</b>		<b>(24,839)</b>	<b>(79,670)</b>
<b>Cash flows from financing activities</b>			
Repayment of borrowings		-	(13,400)
<b>Net cash provided by (used in) financing activities</b>		<b>-</b>	<b>(13,400)</b>
<b>Net increase (decrease) in cash held</b>		<b>(97,940)</b>	<b>179,499</b>
Cash at beginning of year		935,125	755,626
<b>Cash at end of year</b>	<b>5</b>	<b>837,185</b>	<b>935,125</b>

The accompanying notes form part of these financial statements.



## Notes to the Financial Statements for the Year Ended 30 June 2011

The financial statements cover Victorian Tennis Association Inc. as an individual entity. Victorian Tennis Association Inc. is an association incorporated in Victoria under the Associations Incorporation Act 1981.

### Note 1 Summary of significant accounting policies

#### Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations and the Associations Incorporation Act 1981.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions to which they apply. Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless otherwise stated.

The financial statements have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

### Accounting policies

#### a. Income Tax

The association is exempt from income tax.

#### b. Inventories

Inventories are measured at the lower of cost and net realisable value.

#### c. Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value as indicated less, where applicable, any accumulated depreciation and impairment losses.

##### Plant and Equipment

Plant and equipment is measured on the cost basis and is therefore carried at cost less accumulated depreciation and any accumulated impairment losses. In the event the carrying amount of plant and equipment is greater than its estimated recoverable amount, the carrying amount is written down immediately to its estimated recoverable amount. A formal assessment of recoverable amount is made when impairment indicators are present (refer to Note 1(f) for details of impairment).

##### Depreciation

The depreciable amount of all fixed assets, including buildings and capitalised lease assets, is depreciated on a straight-line basis over the asset's useful life commencing

from the time the asset is held ready for use. The depreciation rates used for each class of depreciable assets are:

<i>Class of Fixed Asset</i>	<i>Depreciation Rate</i>
Office equipment	15-50%
Furniture and fittings	7-21%
Technical and tournament equipment	30-50%

The assets' residual values and useful lives are reviewed and adjusted, if appropriate, at the end of each reporting period.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are included in the statement of comprehensive income. When revalued assets are sold, amounts included in the revaluation relating to that asset are transferred to retained earnings.

#### d. Leases

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are recognised as expenses on a straight-line basis over the lease term.

#### e. Financial Instruments

##### Initial recognition and measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is equivalent to the date that the association commits itself to either purchase or sell the asset (i.e. trade date accounting is adopted).

##### Classification and subsequent measurement

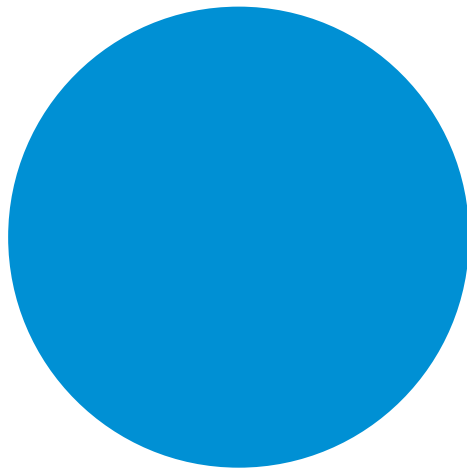
Financial instruments are subsequently measured at fair value, amortised cost using the effective interest rate method, or cost. Fair value represents the amount for which an asset could be exchanged or a liability settled, between knowledgeable, willing parties. Where available, quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted.

##### Financial assets at fair value through profit or loss

Financial assets are classified at 'fair value through profit or loss' when they are held for trading for the purpose of short-term profit taking, where they are derivatives not held for hedging purposes, or when they are designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Such assets are subsequently measured at fair value with changes in fair value (i.e. gains and losses) recognised in profit or loss.

##### Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either not capable of being classified into other categories of financial assets due to their nature, or they are designated as such by management. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments. They are subsequently measured at fair value with changes in such fair value (i.e. gains or losses) recognised in other comprehensive income (except for impairment losses and foreign exchange gains and losses). When the financial asset



is derecognised, the cumulative gain or loss pertaining to that asset previously recognised in other comprehensive income is reclassified into profit or loss.

#### *Impairment*

At the end of each reporting period, the association assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are immediately recognised in profit or loss. Also, any cumulative decline in fair value previously recognised in other comprehensive income is reclassified to profit or loss at this point.

#### **f. Impairment of Assets**

At the end of each reporting period, the association assesses whether there is any indication that an asset may be impaired. The assessment will consider both external and internal sources of information. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of that asset, being the higher of the asset's fair value less costs to sell and its value-in-use, to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is immediately recognised in profit or loss. Where it is not possible to estimate the recoverable amount of an individual asset, the association estimates the recoverable amount of the cash-generating unit to which the asset belongs.

#### **g. Employee Benefits**

Provision is made for the association's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled.

#### **h. Cash and Cash Equivalents**

Cash and cash equivalents include cash on hand, deposits held at-call with banks, and other short-term, highly liquid investments with original maturities of three months or less.

#### **i. Revenue and Other Income**

Revenue is recognised when the right to receive it is established. Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets. All revenue is stated net of the amount of goods and services tax.

#### **j. Goods and Services Tax (GST)**

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the Australian Taxation Office (ATO) is included with other receivables or payables in the statement of financial position. Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities, which are recoverable from or payable to the ATO, are presented as operating cash flows included in receipts from customers or payments to suppliers.

#### **k. Comparative Figures**

When required by Accounting Standards, comparative figures

have been adjusted to conform to changes in presentation for the current financial year.

#### **l. Trade and Other Payables**

Trade and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the association during the reporting period, which remain unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

#### **m. Provisions**

Provisions are recognised when the association has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured. Provisions recognised represent the best estimate of the amounts required to settle the obligation at the end of the reporting period.

#### **n. Key Estimates – Impairment**

The association assesses impairment at the end of each reporting period by evaluation of conditions and events specific to the association that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value-in-use calculations which incorporate various key assumptions.

#### **o. Key Judgments – Provision for Impairment of Receivables**

Included in trade and other receivables at the end of the reporting period are debts the Board has deemed unlikely to be paid. Therefore, a provision for impairment has been made at 30 June 2011 of \$31,805 (2010: \$15,072).

#### **p. New Accounting Standards for Application in Future Periods**

The Australian Accounting Standards Board has issued new and amended Accounting Standards and Interpretations that have mandatory application dates for future reporting periods and which the association has decided not to early adopt. A discussion of those future requirements and their impact on the association is as follows:

*AASB 1053: Application of Tiers of Australian Accounting Standards and AASB 2010–2: Amendments to Australian Accounting Standards arising from Reduced Disclosure Requirements [AASB 1, 2, 3, 5, 7, 8, 101, 102, 107, 108, 110, 111, 112, 116, 117, 119, 121, 123, 124, 127, 128, 131, 133, 134, 136, 137, 138, 140, 141, 1050 and 1052 and Interpretations 2, 4, 5, 15, 17, 127, 129 and 1052]* Applicable for annual reporting periods commencing on or after 1 July 2013.

AASB 1053 establishes a revised differential financial reporting framework consisting of two tiers of financial reporting requirements for those entities preparing general purpose financial statements:

Tier 1: Australian Accounting Standards; and  
Tier 2: Australian Accounting Standards – Reduced Disclosure Requirements.

Tier 2 of the framework comprises the recognition, measurement and presentation requirements of Tier 1, but contains significantly fewer disclosure requirements. Since the association is a not-for-profit private sector entity, it qualifies for the reduced disclosure requirements for Tier 2 entities. It is anticipated that the company will take advantage of Tier 2 reporting at a later date.





**2011**                      **2010**  
\$                                      \$

**Note 2 Significant revenue and expenses**

The following significant revenue and expense items are relevant in explaining the financial performance:

**Revenue**

VicHealth Grant: Partnerships for Health Scheme	212,240	208,080
Department of Planning and Community Development	61,750	88,750

**Expenses**

Insurance	238,120	245,360
Occupancy	118,119	98,974
Coaching Fees	167,366	129,916
Regional development officers	85,008	92,403

**Note 3 Key management personnel compensation**

Short-term employee benefits	372,123	344,111
Post-employment benefits	30,238	31,222
	402,361	375,333

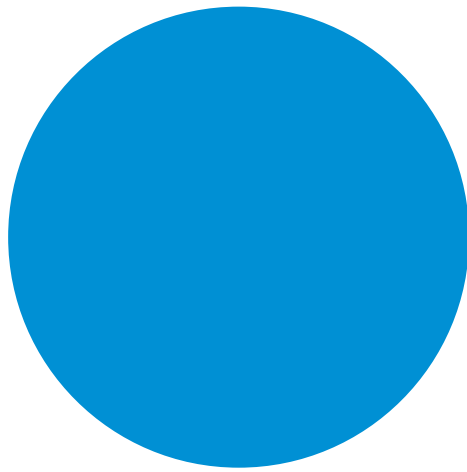
**Note 4 Auditor's remuneration**

Remuneration of the auditor of the association for auditing or reviewing the financial report	10,060	7,300
Other services	-	-
	10,060	7,300

**Note 5 Cash and cash equivalents**

Cash at bank and in hand	575,789	728,516
Short-term bank deposits	261,396	206,609
	837,185	935,125

The effective interest rate on short-term bank deposits is 7.4% (2010: 5.6%) and; these deposits have an average maturity of 180 days.



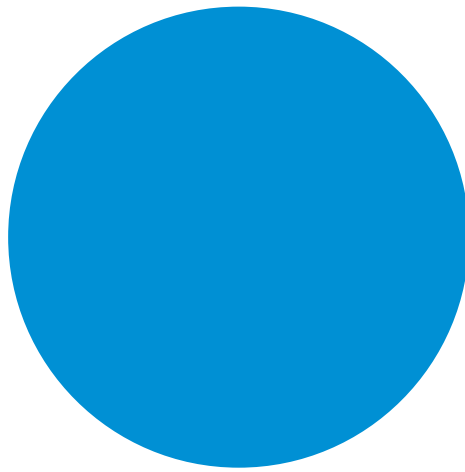
	2011	2010
	\$	\$
<b>Note 6 Trade and other receivables</b>		
Trade debtors	117,908	196,458
Other debtors	49,457	27,821
Loans receivable	-	10,000
Provision for doubtful debts	(31,805)	(15,072)
	135,560	219,207

No collateral is held as security or has been pledged for any of the trade and other receivable balances.

2011	Gross Amount	Past due and impaired	Past due but not impaired Days (overdue)			Within initial trade terms
			31 - 60	61 - 90	> 90	
Trade debtors	117,908	31,805	16,819	5,359	36,519	27,406
Other receivables	49,457	-	-	-	-	49,457
<b>Total</b>	<b>167,365</b>	<b>31,805</b>	<b>16,819</b>	<b>5,359</b>	<b>36,519</b>	<b>76,863</b>
<b>2010</b>						
Trade debtors	196,458	15,072	27,765	15,853	33,575	104,193
Other receivables	37,821	-	-	-	-	37,821
<b>Total</b>	<b>234,279</b>	<b>15,072</b>	<b>27,765</b>	<b>15,853</b>	<b>33,575</b>	<b>142,014</b>



	2011 \$	2010 \$
<b>Note 7 Inventories</b>		
Inventories held for distribution	63,080	115,570
Inventories held for sale	-	-
	63,080	115,570
<b>Note 8 Other current assets</b>		
Accrued Income	25,067	28,246
Prepayments	129,460	132,275
	154,527	160,521
<b>Note 9 Financial assets</b>		
Available for sale financial assets comprise shares in listed corporations at market value	814,418	742,611
<b>Note 10 Property, plant and equipment</b>		
Office equipment at cost	152,615	212,492
Accumulated depreciation	(129,319)	(155,553)
	23,296	56,939
Furniture and fittings at cost	263,743	263,743
Accumulated depreciation	(126,038)	(97,291)
	137,705	166,452
Technical equipment at cost	27,789	26,608
Accumulated depreciation	(24,683)	(22,288)
	3,106	4,320
<b>Total Equipment</b>	164,107	227,711



### *Movements in carrying amounts*

Movements in the carrying amounts for each class of equipment between the beginning and end of the current financial year.

	<b>Office Equipment \$</b>	<b>Furniture and Fittings \$</b>	<b>Technical Equipment \$</b>	<b>Total \$</b>
Balance at the beginning of year	56,939	166,452	4,320	227,711
Additions	-	-	1,181	1,181
Disposals	(25,204)	-	-	(25,204)
Depreciation and amortisation expense	(8,439)	(28,747)	(2,395)	(39,581)
Carrying amount at the end of the year	23,296	137,705	3,106	164,107
			<b>2011 \$</b>	<b>2010 \$</b>

### *Note 11 Trade and other payables*

Trade creditors and accruals	216,890	206,635
Provision for future project(s)	30,000	-
Income received in advance	-	167,235
	246,890	373,870

### *Note 12 Employee benefits payable*

Accrued annual and long service leave payable within 12 months

Opening balance	105,905	75,508
Paid	(148,624)	(80,768)
Accrued	115,068	111,165
Closing balance	72,349	105,905

Accrued long service leave payable later than 12 months

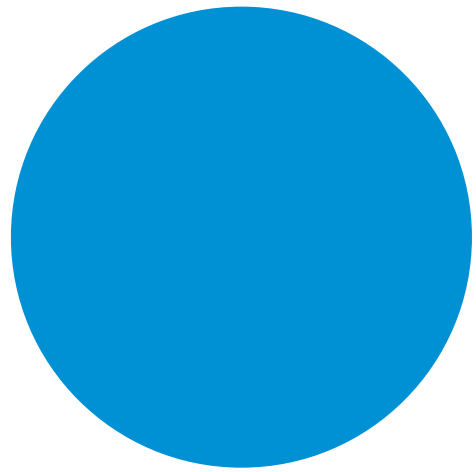
Opening balance	51,952	43,768
Paid	-	-
Accrued	7,473	8,184
Closing balance	59,425	51,952

	2011	2010
	\$	\$
<b>Note 13 Reserves</b>		
General Reserves are comprised of the Capital Works Fund, Natural Damage Fund, Gordon Moffatt Awards Fund, Neale Fraser Foundation and capital surplus reserve.		
<b>Capital Works Fund</b>	947,451	947,451
The Capital Works Fund is set aside for the future acquisition of our own facilities.		
<b>Natural Damage Fund</b>	18,250	18,250
The Natural Damage Fund is set aside for the financial assistance of affiliates whose facilities sustain damage as a result of natural events.		
<b>Gordon Moffatt Awards Fund</b>	13,198	13,783
The Gordon Moffatt Awards Fund provides awards in recognition of junior players' contributions to tennis and all round excellence, to assist with their development.		
<b>Neale Fraser Foundation</b>	13,813	12,286
The Neale Fraser Foundation has two components: The Facilities Development Fund will provide funding for affiliated tennis clubs to contribute towards the upgrade and or expansion of their club facilities.  The Player Development Fund will provide grant opportunities for elite, Tennis Victoria registered, junior players to contribute towards their development.		
<b>Capital Surplus Reserve</b>	403,120	403,120
The capital surplus reserve was created following divestment of share of tennis centre.		
<b>Financial Assets Reserve</b>	(79,524)	(196,226)
The financial assets reserve records revaluation of available for sale financial assets to market value.		
<b>Total Reserves</b>	1,316,308	1,198,664

### Note 14 Leasing commitments

Operating lease commitments

Payable: minimum lease payments	109,944	106,713
Between 12 months and 5 years	253,389	296,479
	363,334	403,192



### *Note 15 Related party transactions*

No Board member has any interest, direct or indirect, in any transaction, contract or proposed contract with the association. The Board members do not receive any remuneration other than reimbursement of expenses incurred in the performance of their duties as members of the Board.

	2011	2010
	\$	\$

### *Note 16 Cash flow information*

#### *Reconciliation of cash flow from operations with surplus / (deficit)*

<b>Surplus / (deficit)</b>	<b>(194,307)</b>	<b>217,684</b>
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#### *Cash flows excluded from surplus / (deficit) from operating activities*

##### **Non-cash flows in surplus**

Depreciation	39,581	37,447
Net loss / (surplus) on disposal of assets	92,557	36,763

##### **Change in assets and liabilities**

(Increase) / decrease in trade receivables	83,647	38,458
(Increase) / decrease in prepayments	2,815	17,893
(Increase) / decrease in other assets	3,179	37,411
(Increase) / decrease in inventories	52,490	(24,746)
(Increase) / decrease in non-current receivables	-	10,000
Increase / (decrease) in trade and other payables	(126,980)	(136,922)
Increase / (decrease) in employee benefits	(26,083)	38,581

<b>Net cash flow from operating activities</b>	<b>(73,101)</b>	<b>272,569</b>
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## Note 17 Financial risk management

### a. Financial Risk Management

The Association's financial instruments consist mainly of deposits with banks, short-term investments, accounts receivable and payable. The Association does not have any derivative instruments at 30 June 2011. The main risks the Association is exposed to through its financial instruments are liquidity risk and credit risk.

#### Liquidity Risk

The Association manages liquidity risk by monitoring forecast cash flows.

#### Credit Risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets, is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the balance sheet and notes to the financial statements. The Association does not have any material credit risk exposure to any single receivable or group of receivables under financial instruments entered into by the Association.

### b. Interest Rate Risk

The Association's exposure to interest rate risk, which is the risk that a financial instrument's value will fluctuate as a result of changes in market value interest rates, and the effective weighted average interest rates on those financial assets is as follows:

	Weighted Average Effective Interest Rate		Floating Interest Rate Funds		Within 12 months		Non-interest Bearing Funds	
	2011 %	2010 %	2011 \$	2010 \$	2011 %	2010 %	2011 \$	2010 \$
<b>Financial assets</b>								
Cash and cash equivalents	3.0	2.8	575,189	727,916	100	100	600	600
Short term deposits	7.4	5.6	261,396	206,609	100	100	-	-
			836,585	934,525			600	600

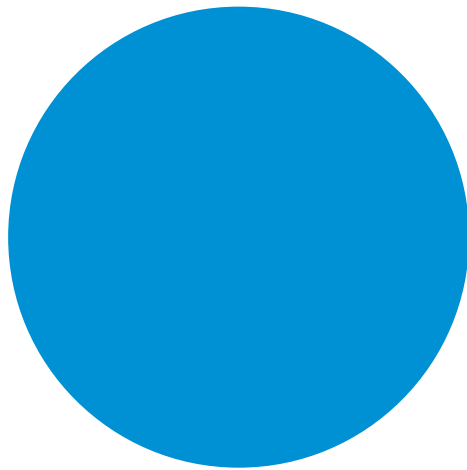
### c. Net Fair Values

The net fair values of listed investments have been valued at the quoted market bid price at balance date. For other assets and liabilities the net fair value approximates their carrying value. No financial assets and liabilities are readily traded on organised markets in standardised form other than listed investments. The aggregate net fair values and carrying amounts of financial assets and financial liabilities are disclosed in the balance sheet and in the notes to the financial statements.

	Carrying Amount \$	2011 Net Fair Value \$	Carrying Amount \$	2010 Net Fair Value \$
Available for sale financial assets as fair value	814,418	814,418	742,611	742,611

Fair values are materially in line with carrying values.

The Board considers that the only material market risk arises in relation to holdings of available-for-sale investments. Should share market prices have increased / decreased by 1%, the entity's equity would have increased / decreased by approximately \$8,144 (2010: \$7,426).



### *Note 18 Association details*

**The registered office of the Association is:**

Victorian Tennis Association Inc.  
AAMI Park  
Olympic Boulevard  
Melbourne, Victoria, 3000

**The principle place of business is:**

Victorian Tennis Association Inc.  
AAMI Park  
Olympic Boulevard  
Melbourne, Victoria, 3000

### *Statement by Members of the Board*

In the opinion of the Board Members, the financial report as set out on pages 18 to 32:

- i. Presents a true and fair view of the financial position of Victorian Tennis Association Inc. as at 30 June 2011 and its performance for the year ended on that date in accordance with Australian Accounting Standards (including Australian Accounting Interpretations) of the Australian Accounting Standards Board.
- ii. At the date of this statement, there are reasonable grounds to believe that Victorian Tennis Association Inc. will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the committee and is signed for and on behalf of the committee by:

David Stobart  
President  
2 September 2011

James Copes  
Treasurer  
2 September 2011





## Auditor's Report



Hayes Knight Audit

chartered accountants  
your partners in success

Hayes Knight Audit Pty Ltd  
ABN 86 005 105 975  
Level 12, 31 Queen Street  
Melbourne VIC 3000

• tel +61 3 8613 8888 • fax +61 3 8613 8800  
• email [info@hayesknightsaudit.com.au](mailto:info@hayesknightsaudit.com.au)  
• [www.hayesknightsaudit.com.au](http://www.hayesknightsaudit.com.au)

Registered Audit Company 291969

### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF VICTORIAN TENNIS ASSOCIATION INC.

#### Report on the Financial Report

We have audited the accompanying financial report of Victorian Tennis Association Inc which comprises the statement of financial position as at 30 June 2011 and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the statement by members of the committee.

#### Board's Responsibility for the Financial Report

The Board of Management of the association is responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including Australian Accounting Interpretations) and the Associations Incorporation Act 1981. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the committee, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Independence

In conducting our audit, we have complied with the independence requirements of Australian professional ethical pronouncements.

Independent member of  
the Hayes Knight Group  
and Morison International

Liability limited by a scheme  
approved under Professional  
Standards Legislation

Adelaide • Auckland • Brisbane • Melbourne • Perth • Sydney



## Auditor's Report

INDEPENDENT AUDITOR'S REPORT  
TO THE MEMBERS OF VICTORIAN TENNIS ASSOCIATION INC.

In our opinion:

The financial report of Victorian Tennis Association Inc is in accordance with the Associations Incorporation Act 1981 including:

- i. giving a true and fair view of the association's financial position as at 30 June 2011 and of its performance and its cash flows for the year ended on that date; and
- ii. complying with Australian Accounting Standards (including Australian Accounting Interpretations) and the Associations Incorporation Act 1981.

*Hayes Knight Audit*

Hayes Knight Audit Pty Ltd  
Melbourne

G.S. Parker  
Director

Dated this 2 day of September 2011



## Board, Council and Committees

All persons are expected to declare any conflict of interest, perceived or otherwise, that he or she may have in matters before the Board, Council or a Committee as appropriate, and will not participate in debate or vote upon matters in which they have a conflict.

### Board of Management

The number of Board meetings held during the year for members to be eligible to attend (E) and the number of meetings attended by each Board member (A) during the financial year are:

Board Members	E	A
David Stobart	11	11
Geoff Stone	11	11
John Bryan (to October 2010)	3	2
James Copes (from October 2010)	8	8
Peter Cuxson	11	9
Graeme Williams (to October 2010)	3	2
Peter Quinn (from October 2010)	8	8
Susie Norton	11	9
Anne Baldwin	11	11
Maria Keys	11	11
Warren Maher	11	9
Andrew King (to January 2011)	6	6
Ken Barton (from February 2011)	4	4
Ian Clark (to October 2010)	3	2
Matthew Kennedy (from January 2011)	5	5

### Committees of Tennis Victoria

#### Audit and Governance

Ian Jenkins (Chairperson), Maria Keys, Peter Quinn (from February 2011), Robert Jamieson (from February 2011), Geoff Stone, James Copes (until August 2010)

#### Pennant Competition

Daryl Carter (Chairperson), Geoff Armstrong, Hayden Rees, Robert Payne, Lyn Robinson, Peter Splatt

#### Junior Pennant Competition

Larry McLean (Chairperson), Fran Absalom, Geraldine Brown, Russell Hart, Brian Hovey, Jan Macfarlane (to April 2011), Julianne Smith (from April 2011), Brendon Noonan

#### Country Committee

Andrew King (Chairperson, to January 2011), Ken Barton (Chairperson, from February 2011), Susie Grumley, Jenny Jolliffe, Julie Glynn, Carla Ralph, Sarah Crossman, Russell Hart, Vicki Moore, Greg Cooke (to May 2011), Robert Urquhart, Don McRae

#### Player Development Focus Group

Warren Maher (Chairperson), John Basemore, Jenny Brougham, Matthew Coghlan, Kane Dewhurst, Stuart Draffin, Paul Gaff, Robert Jamieson, Gary Leech

### The Council of Tennis Victoria

<b>President:</b>	David Stobart
<b>Vice-President:</b>	Geoff Stone
<b>Treasurer:</b>	James Copes
<b>Immediate Past President:</b>	Hamish Macmillan

### Metropolitan Club Delegates

Beaumaris Lawn  
Eley Park (formerly Blackburn South)  
Blackburn  
Bundoora  
Caulfield Recreation  
Dendy Park  
Dingley

Donvale  
Eaglemont  
East Malvern  
Frankston  
Geelong Lawn

Glen Iris Valley Recreation  
Grace Park  
Hawthorn  
Kooyong Lawn  
Liston  
North Ringwood  
Parkville  
Royal Park  
Royal South Yarra  
Wantirna

### Metropolitan Associations

Bayside Regional  
Berwick and District  
Eastern District Women's  
Eastern Region  
Heidelberg and District  
Melbourne Churches  
Metro Masters (formerly Eastern  
Melbourne Midweek Veterans  
from February 2011)  
North Suburban Night  
North Suburban  
Peninsula  
Victorian Catholic Lawn (from May 2011)  
Waverley and District  
Western Region

### Country Regions

Barwon

Central Gippsland  
Central Highlands  
East Gippsland  
Goulburn  
Loddon Campaspe  
Morrington Peninsula  
North East  
Northern Mallee

South/West  
Wimmera

### Associate Bodies

Tennis Officials Australia Victoria  
Tennis Coaches Australia Victoria  
Tennis Seniors Victoria

### Delegate

Ian Thomas  
Vic Wood  
Dom Alberico  
Matthew Testolin  
Ian Eddington  
Ian Wilkinson  
Sharon Walsh  
(to April 2011)  
Boyd McLaws  
(from April 2011)  
Daryl Carter  
Jennifer Cox  
Clive Edmonds  
Anne Baldwin  
Brad Tresidder  
(from May 2011)  
Ken Barton  
(to February 2011)  
Andrew Semmens  
Sandra Stone  
Susan Chambers  
Daniel O'Neill  
Alan Whittington  
Judith Dungey  
Anne Phefley  
Maria Keys  
Julian O'Donnell  
Frank Pickering

### Delegate

Larry McLean  
Betty Lukas  
Elsie Anderson  
Robert Jamieson  
Marjorie Cox  
Peter Cuxson  
Bruce Leister

Peter Olney  
Aaron Sharpe  
Ken Young  
Frank Sutherland  
Mark Collins  
Paul Fitzgerald

### Delegate

Andrew King  
(to January 2011)  
Ken Barton  
(from February 2011)  
Susie Grumley  
Jenny Jolliffe  
Julie Glynn  
Carla Ralph  
Sarah Crossman  
Russell Hart  
Vicki Moore  
Greg Cooke  
(to May 2011)  
Robert Urquhart  
Don McRae

### Delegate

Alan Cobb  
Julie Fidler  
-

### Substitute

Judy Thomas  
Judy Hickman  
-  
John Hampson  
Denise Hutchinson  
Barry Pryor  
Peter Murphy

Yvonne Wood  
Gavin Cox  
Tony Lane  
Trevor Valentine  
Bob Spurling

Peter Gillieron  
Colin Davis  
Robert Payne  
Margot McClusky  
-  
Charlie Roberts  
Rob Haines  
Mark Swindon  
Jane Murray  
Daryl Barrett

### Substitute

John Finlay  
-  
-  
Robert Jackson  
Dot Fitzgerald  
Len Pratt  
Ian Adderley

Robert McDonal  
Alexandra Moodie  
-  
Daniel Cecon  
Jim Birch  
Marlene Russell

### Substitute

Jason McGann  
-  
-  
Darrell White  
Yvonne Perks  
Jeanette Cleaves  
-  
Leon Retallick  
Elizabeth Semple  
-  
John Bryan  
(to May 2011)  
Robert Brian  
-

### Substitute

Tony Warland  
Cynthia Doerner  
-



## Awards

### *Honorary Life Members*

An award to recognise outstanding service to the Victorian Tennis Association.

1981 Mr Ian Carson, Dr John Diggle, Mr Jim Entink, Mr Geoff Kerr; 1982 Mr Harry Shilton; 1985 Mr Kevin Howard, Mr Alan Urban; 1986 Mr Albert Jacoby; 1987 Mr Peter Bellenger; 1994 Dr John Fraser; 1995 Mr Geoff Peters; 1999 Mr Ian Occleshaw; 2004 Mr Hamish Macmillan; 2006 Mrs Roma Shipp; 2010 Mr Kevin Bolton

### *Highly Commended Service Award*

An award to recognise highly commendable service to the Victorian Tennis Association or to any affiliate of the Association.

1981 Mr Val Drew, Mr Ray Stock, Mr Lew Twamley, Mr Ralph Van Esveld; 1982 Mr Phillip Leek; 1983 Mr Kevin Bolton; 1985 Mr Daryl Cox; 1986 Mr Jack May, Mr Bob Hodgson; 1987 Mr Morris Scott; 1988 Mr Jim Sheppard; 1989 Mr Doug Newgreen; 1993 Mr Phil Edwards, Mr Ray O'Connor, Mr Tony Parrott; 1994 Mr Tom McAllister; 1996 Mr Peter Whitaker, Mr Mark Collins, Mr Ted Kendt; 1998 Mr Graeme Williams; 2000 Ms Fran Graham, Mrs Glad Woods, Mrs Roma Shipp, Mr Max Atkins, Mr David Bierwirth, Mr Brian Connor; 2004 Mr Doug Jeffery; 2005 Mr Graeme Cumbrae-Stewart; 2006 Mr Darrell White; 2008 Vickie Moore; 2010 Mr Len Pratt, Mr Rod Binns, Mrs Elsie Anderson

### *Victorian Centenary of Tennis Award*

This award is to recognise a significant and valuable contribution to the advancement or popularity of the sport in any field. The recipient must be born in Victoria or lived the majority of their life as a Victorian resident.

1980 Mr Frank Sedgman; 1981 Mr Neale Fraser; 1982 Mr Brian Tobin; 1983 Mr Jim Entink; 1984 Mrs Judy Dalton; 1985 Mrs Margaret Court; 1986 Mr Paul McNamee; 1987 Mr Pat Cash; 1988 Mr Colin McDonald; 1989 Mr Peter McNamara; 1990 Dr John Fraser; 1991 Mr Alan Trengove; 1992 Mr Kevin Howard; 1993 Ms Anne Minter; 1994 Mr Ian Occleshaw; 1995 Mrs Nicole Bradtke; 1996 Mr Geoff Kerr; 1997 Mr Allan Stone; 1998 Mrs Beverley Rae; 1999 Mr Jack May; 2000 Mr Kevin Bolton; 2001 Mr Tony Ryan; 2002 Mr Jim Reid; 2003 Mr Peter Bellenger; 2004 Mr Max Atkins; 2005 Jim Sheppard; 2006 Eric Campbell; 2007 Wayne Arthurs; 2008 Hamish Macmillan; 2009 Fran Graham

### *Tennis Service Award*

2010 – Eva Bettiol, Jim Birch, Robert Jackson, Jill Morrison  
2011 – Russ Nicholls, David Hocking, Janice Hocking, Trevor Smyth, Loretta Thrupp, Peter Thrupp, Bill Goodwin

### *Gordon Moffatt Junior Excellence Award*

Recipients must have been in a Victorian or national squad during the preceding 12 months from 1 February to 31 January and must have displayed sportsmanship, good demeanour both on and off the court, be correctly attired during play, exhibit an appropriate attitude to coaches, officers, training, discipline and match results.

2010 – Andrew Whittington and Sandy Vo

### *TCA-V / Tennis Victoria Club Coach of the Year*

Nominated by our affiliated tennis clubs and centres, this award is given to club coaches who, through their coaching activities, make a significant and positive contribution to their local club and it's membership.

2010 – Wes Horskins from East Malvern Tennis Club

### *TCA-V Rising Star*

This award is given to a coach (any qualification level) aged under 30, who displays exceptional skill and passion towards their coaching.

2010 – Matthew Gregory from Royal Park Tennis Club



## State Rankings *(as at 31 December 2010)*

### Men

1. Marinko Matosevic
2. Christopher Guccione
3. Carsten Ball
4. Peter Luczak
5. James Lemke
6. Samuel Groth
7. Dayne Kelly
8. Rameez Junaid
9. Mark Veryrth
10. Stephen Huss

### Boys' 18/u

1. Andrew Whittington
2. Andrew Harris
3. Andrew Poustie
4. Jordan Cowling
5. Efthimios Efthimiadis
6. Daniel Guccione
7. Alexander Babanine
8. Radomir Jovanovic
9. Oliver Ceranic
10. Mitchell Burman

### Boys' 16/u

1. Andrew Harris
2. Daniel Guccione
3. Alexander Babanine
4. Oliver Ceranic
5. Mitchell Burman
6. Jeremy Beale
7. Jacob Grills
8. Rhys Xavier
9. Mario Matejcek
10. James Sheppard

### Boys' 14/u

1. Daniel Guccione
2. Omar Jasika
3. Mark Polmans
4. Socrates Leon Tsoronis
5. Sean Cooke
6. Alexandros Yiappos
7. Justyn Levin
8. Daniel Nolan
9. Nicholas Opasinov
10. Chanchai Sookton-Eng

### Boys' 12/u

1. Chase Ferguson
2. Richard Yang
3. Matthew Romios
4. Jamie Sekulovski
5. Nelson Roso
6. Mike Vaughan
7. Stefan Skadarka
8. Zak Marshall
9. Stefan Vujic
10. Matthew Barrow

### Women

1. Jarmila Gajdosova
2. Anastasia Rodionova
3. Sally Peers
4. Olivia Rogowska
5. Tammi Patterson
6. Marija Mirkovic
7. Karolina Wlodarczak
8. Jade Hopper
9. Azra Hadzic
10. Viktorija Rajcic

### Girls' 18/u

1. Azra Hadzic
2. Viktorija Rajcic
3. Belinda Woolcock
4. Stefani Stojic
5. Molly Polak
6. Michaela Capannolo
7. Mary-Ann Balint
8. Gussie O'Sullivan
9. Bianca Tepper
10. Skye Hopper

### Girls' 16/u

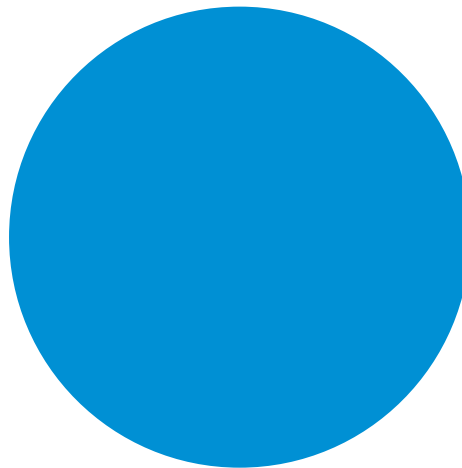
1. Azra Hadzic
2. Viktorija Rajcic
3. Belinda Woolcock
4. Stefani Stojic
5. Molly Polak
6. Michaela Capannolo
7. Gussie O'Sullivan
8. Skye Hopper
9. Samantha Harris
10. Ashleigh Capannolo

### Girls' 14/u

1. Isabelle Wallace
2. Brigitte Beck
3. Annabelle Andrinopoulos
4. Zoe Hives
5. Noelleda Ah San
6. Marta Brzozowska
7. Abbie Walker
8. Romana Mataruga
9. Jessica Brzozowska
10. Kristen McSweeney

### Girls' 12/u

1. Jessica Brzozowska
2. Michelle Pits
3. Destanee Aiava
4. Audrey Teo
5. Jaimee Fourlis
6. Julia Makridis
7. Vivian Fidantsis
8. Bethany Toner
9. Stephanie Serafidis
10. Samyuktha Rajagopalan



## 2010 Australian and State Representation

### **Davis Cup**

Carsten Ball  
Peter Luczak

### **Fed Cup**

Jarmila Gajdosova  
Sally Peers  
Anastasia Rodionova

### **XIX Commonwealth Games**

#### **Men**

Peter Luczak

#### **Women**

Sally Peers  
Anastasia Rodionova  
Olivia Rogowska

### **14/u World Junior Teams Event**

Isabella Beischer

### **2010 Victorian State Teams**

#### **Rod Laver Cup (Boys' 12/u)**

##### **Victorian Team No.1**

Chase Ferguson  
Matthew Romios  
Nelson Roso  
Team Manager/Coach: Wayne Arthurs  
Finished: 3rd/4th Playoff\*

##### **Victorian Team No.2**

Stefan Skadarka  
Zak Marshall  
Matthew Barrow  
Team Manager/Coach: Steve Riley  
Finished: 10th Place

#### **Margaret Court Cup (Girls' 12/u)**

##### **Victorian Team No.1**

Destanee Aiava  
Jaimee Fourlis  
Audrey Teo  
Team Manager/Coach: Bernhard Goerlitz  
Finished: 3rd/4th Playoff\*

##### **Victorian Team No.2**

Michelle Pits  
Julia Makridis  
Vivian Fidantsis  
Team Manager/Coach: Emily Arnott  
Finished: 3rd/4th Playoff\*

#### **Sproule/Stephens Cup (Boys' 14/u)**

Daniel Guccione  
Marc Polmans  
Omar Jasika  
Team Manager/Coach: Wayne Arthurs  
Finished: 1st Place

#### **Mary Hawton Cup (Girls' 14/u)**

##### **Victorian Team No.1**

Brigitte Beck  
Annabelle Andrinopoulos  
Isabelle Wallace  
Team Manager/Coach: Mark Hlawaty  
Finished: 2nd Place

##### **Victorian Team No.2**

Abbie Walker  
Katerina Valos  
Zoe Hives  
Team Manager/Coach: Chris Mahony  
Finished: 7th Place

#### **Foundation Cup State Team (Boys' 13/u)**

David Hough  
Erik Holt-Crossman  
Sam Wilde  
Henry Bennett  
Team Manager: John Glynn  
Finished: 2nd place

#### **Foundation Cup State Team (Girls' 13/u)**

Danielle McIntyre  
Sophie Torcello  
Kaila McLean  
Georgia Kelly  
Team Manager: Julie Glynn  
Finished: 2nd place

### **2010 School Sport Victoria**

#### **Bruce Cup State Team**

##### **Boys**

Chase Ferguson  
Matthew Romios  
Nelson Roso  
Stefan Skadarka  
Matthew Barrow  
Michael Commings  
Klemens Harberberger

##### **Girls**

Julia Makridis  
Jaimee Fourlis  
Vivienne Fisdantis  
Michelle Pits  
Destanee Aiava  
Audrey Teo  
Melanie Woodward  
Finished: 2nd Place

### **2010 School Sport Victoria**

#### **Pizzey Cup State Team**

##### **Girls**

Sophie Vickers  
Samantha Harris  
Stephanie Barnett  
Bianca Horsley  
Natalie Gennissen  
Michaela Capannolo  
Kelsey Williams  
Eliza Long

##### **Boys**

Jordan Owens  
Mitchell Burman  
Leroy Miller  
Jordan Cowling  
Matt Findlay  
Sam Thompson  
Joshua Tran  
Terry Kyriakopoulos  
Finished: 2nd Place

*\* The Victorian team made the play-off for third and fourth position, however the play-off did not take place.*

# 2010/11 Results

## 2010 Premier League Finals Results

### Men's

Liston 6-12-94 d Geelong Lawn 0-4-69

### Women's

Kooyong Lawn 7-14-93 d Geelong Lawn 1-2-63

## 2010 Premier League Players of the Year

### Men's

Dayne Kelly Liston Tennis Club

### Women's

Olivia Rich Geelong Lawn Tennis Club

## 2010 Pennant Grade Finals Results

### Women's

Grade 1	Kooyong Lawn No 1	4-9-74	d	Royal South Yarra No	13-7-61
Grade 2	Hepner Place	4-10-97	d	Essendon	4-10-85
Grade 3	Royal South Yarra No 1	4-10-61	d	Royal South Yarra No 2	0-0-21
Grade 4	Glen Iris Valley	4-9-64	d	Royal South Yarra	2-4-47
Grade 5	MCC No 1	5-10-67	d	Bundoora	1-2-44
Grade 6	Beaumaris Lawn	4-8-64	d	Kings Park No 1	4-8-63
WOD	Essendon	2-5-36	d	East Preston Park	1-3-31

### Men's

Grade 1	Kooyong Lawn	5-10-83	d	Caulfield Rec	2-6-70
Grade 2	Scoresby	4-10-63	d	Kilsyth No 1	0-1-33
Grade 3	Mayfield Park No 2	5-10-66	d	Beaconsfield	0-1-36
Grade 4	Mayfield Park	4-10-74	d	Clarinda	1-4-51
Grade 5	Gladstone Park	4-9-70	d	Heathmont	1-2-40
Grade 6	Royal Park	4-9-80	d	Delahey Rec	2-7-65
Grade 7	Narre Warren North	5-10-105	d	Eaglemont	3-9-89
Grade 8	Eildon Park	4-10-72	d	Upwey Tecoma	1-3-43
Grade 9	Box Hill	5-11-85	d	Sunbury	2-6-65
Grade 10	Eildon Park	5-10-72	d	Glen Iris	1-5-58
Grade 11	Macleod	5-11-89	d	Bulleen No 1	1-5-67
Seniors 1	Warrandyte	2-5-51	d	Kooyong Lawn	2-5-48
Seniors 2	Royal Park	2-4-45	d	Kooyong Lawn No 2	1-3-42
Seniors 3	Bacchus Marsh	2-5-36	d	Royal Park	0-1-25
Seniors 4	Kooyong Lawn	2-5-38	d	Chadstone	1-2-26
Seniors 5	Royal Park	2-5-42	d	Greenvale	2-4-39
Seniors 6	Tennis Seniors	2-4-38	d	Kooyong Lawn No 1	1-3-31
Seniors 7	Yarraville	3-6-41	d	Maccabi	0-1-23

## 2010 Pennant Player of the Year Awards

### Women's

Grade 1	Karen Kleverlaan	Kooyong Lawn Tennis Club
Grade 2	Ashlea Andrews	Eaglemont Tennis Club
Grade 3	Elizabeth Kalyvas	East Burwood Tennis Club
Grade 4	Rita Kaldawi	Glen Iris Valley Recreation Club
Grade 5	Colleen Carney	MCC Tennis Club
Grade 6	Alexandra Youn	Beaumaris Lawn Tennis Club
WOD	Cathy Michelini	East Preston Park Tennis Club

### Men's

Grade 1	Jarrod Savage	Heatherdale Tennis Club
Grade 2	Tim Verlin	Kilsyth Tennis Club
Grade 3	Lynton Joseph	East Coburg Tennis Club
Grade 4	Ari Levinson	Geelong Lawn Tennis Club
Grade 5	Michael Jefferies	Kooyong Lawn Tennis Club
Grade 6	Peter White	Royal Park Tennis Club
Grade 7	Ben Marlborough	Eaglemont Tennis Club
Grade 8	Ben Jones	Eildon Park Tennis Club

Grade 9	Peter Daly	Sunbury Lawn Tennis Club
Grade 10	Alexander Giordamis	Eildon Park Tennis Club
Grade 11	Travis Hall	Narre Warren North Tennis Club
Seniors 1	Gavin Tyler	Warrandyte Tennis Club
Seniors 2	David Cox	Kooyong Lawn Tennis Club
Seniors 3	David Rogers	Bacchus Marsh Lawn Tennis Club
Seniors 4	Michael Groves-Taylor	Kooyong Lawn Tennis Club
Seniors 5	Michael Furey	Royal Park Tennis Club
Seniors 6	Gregory Collis-Brown	Kooyong Lawn Tennis Club
Seniors 7	Alfred Wurzel	Maccabi Tennis Club

### Kevin Howard Award

Bacchus Marsh Lawn Tennis Club Seniors 3:

David Rogers

Glen Park

Arnott Hutcheson

Mick Haywood

Ray Kelly

Glen Webster

Jeff Feben

Bruce McDonald

Shane Jenkins

## 2011 Victorian Claycourt Championships

11–15 April 2011, Dingley Tennis Club

### Men's Open Singles

Allen Belobrajdic d [1] Aaron Leeder-Chard 6-2 6-4

### Men's Open Singles Consolation

[1] David Vukasinec d [5] Jeremy Beale 8-1

### Men's Open Doubles

[1] Sam Dowler d [2] Glen Dawes 6-1 7-6(3)  
Andrew Poustie Clinton Snell

### Women's Open Singles

[2] Azra Hadzic d [4] Michaela Capannolo 1-6 6-3 6-4

### Women's Open Singles Consolation

[1] Laura Mcnamara d Destanee Aiava 6-3 6-3

### Women's Open Doubles

[3] Zoe Hives d [1] Michaela Capannolo 6-3 6-4  
Eliza Long Jess Heeps-Eriksen

## Victorian National Title Holders (2010 events)

### Claycourt Championships

Boys' 14/u Doubles Daniel Guccione and Andrej Lukic

Girls' 16/u Doubles Molly Polak and Belinda Woolcock

### Winter Nationals

Boys' 12/u Doubles Chase Ferguson and Kevin Shu (NSW)

Boys' 14/u Doubles Daniel Guccione and Andrej Lukic

### December Showdown

Boys' 18/u Singles Sean Berman

Boys' 16/u Singles Andrew Harris

Girls' 16/u Singles Samantha Harris

Girls' 16/u Doubles Stefani Stojic and Brooke Rischbieth (SA)

Girls' 14/u Singles Brigitte Beck

Boys' 12/u Doubles Chase Ferguson and Scott Jones (WA)

# 2010/11 Results

## 2011 Inter-Regional Country Championships

7–9 January, 2011 Geelong Lawn Tennis Club

### Men's Open Singles

[1] Curt Garwood d [2] Justin Robinson 6-3 6-2

### Women's Open Singles

[3] Jessica Hartland d [2] Vicky Stuckey 6-2 6-1

### Men's Open Doubles

[1] Matthew Holschier d [4] Blair Hart 6-1 1-6 [10-5]  
Justin Robinson Dale Power

### Women's Open Doubles

[2] Josie New d [1] Julie Golightly Withdrawal  
Helene Steward Carolyn McGann

### Mixed Doubles

[2] Josie New d Dan Gardner 6-0 6-1  
David Starling Julie Wardle

### Men's Singles 45 and over

Steve Packham d [2] Tony Brushfield 6-4 6-1

### Women's Singles 45 and over

[2] Fairlie Lamond d [1] Fiona Walker 6-2 6-4

### Men's Doubles 45 and over

[1] Tony Brushfield d [2] Kelvin Noonan 7-6 6-3  
Barry Golightly Steve Packham

### Women's Doubles 45 and over

[1] Fairlie Lamond d [2] Jill Pavia 3-6 6-4 [10-8]  
Julie McDonald Fiona Walker

### Mixed Doubles 45 and over

[1] Michael Morris d [2] Kelvin Noonan 3-6 6-4 [10-8]  
Julie Van Lieshout Paula Bandy

### Boys' 18/u Singles

[3] Ari Levinson d Daniel Thomas 7-5 7-5

### Girls' 18/u Singles

[1] Kerryn Bruce d [2] Abbey Walker 6-3 6-1

### Boys' 18/u Doubles

Jacob Dunn d [2] James Brushfield 6-3 3-6 [10-6]  
Sam Pritchard Ari Levinson

### Girls' 18/u Doubles

[1] Evalina Varju - d [2] Olivia Jones 7-6 5-7 [10-6]  
Abbey Walker Adele Palmer

### Mixed 18/u Doubles

Jacob Dunn - d [2] Daniel Thomas 2-6 6-4 [10-7]  
Hannah Oates Kerryn Bruce

### Boys' 16/u Singles

[2] Lachie King d [1] Adam Lasky 6-7 6-3 6-2

### Girls' 16/u Singles

[2] Stephanie Barnett d [1] Ramona Mataruga 7-6 6-3

### Boys' 16/u Doubles

[1] Adam Lasky - d [3] Alistair Salerno 7-5 6-1  
Samuel Parry Nick Tile

### Girls' 16/u Doubles

[1] Caitlyn Lennon - d [2] Hope Curtis-McDonald 6-1 6-4  
Ramona Mataruga Caitlyn Price

### Mixed 16/u Doubles

[4] Ashleigh Jolliffe - d [1] Lachie King 6-1 7-5  
Alister Stone Laura McDonald

### Boys' 14/u Singles

[4] Oscar McDonald d [1] Sam Wilde 6-1 6-0

### Girls' 14/u Singles

[1] Bianca Duff d [2] Sheree Moore 6-4 6-0

### Boys' 14/u Doubles

[4] Oscar McDonald d [1] Toby Timms 6-3 6-3  
Jordy Schmidt Sam Wilde

### Girls' 14/u Doubles

[1] Bianca Duff d Mikaela Adamson 6-2 6-1  
Nicole Mullen Taylah Pratt

### Mixed 14/u Doubles

[2] Erik Holt-Crossman d Jarryd Garlick 6-4 6-0  
Mikaela Adamson Amelia Charlton

### Boys' 12/u Singles

[2] Josh Charlton d Louis Pinnuck 7-5 2-6 6-3

### Girls' 12/u Singles

[1] Layla Simmie d [4] Rachel Lolait 6-3 6-4

### Boys' 12/u Doubles

[2] Josh Charlton d [3] James Gledhill 6-4 6-2  
Jack Clements Isaac Watson

### Girls' 12/u Doubles

[2] Layla Simmie d [1] Hannah Heath 6-3 5-7 [10-2]  
Danika Stacey Samantha Hucker

### Mixed 12/u Doubles

[3] Louis Pinnuck d [2] Isaac Watson 6-2 6-3  
Layla Simmie Andrine Holt-Crossman

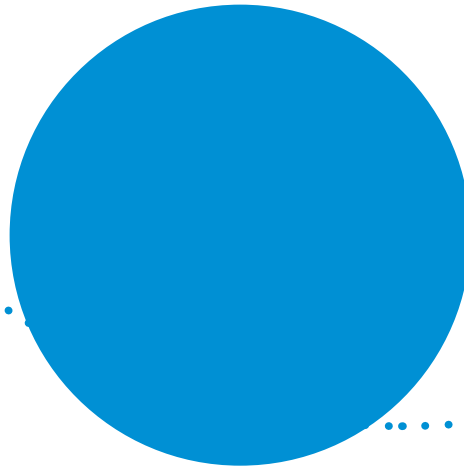
### 2011 Inter-Regional Country Championships Points Table

1.	Barwon	136 points
2.	Goulburn	64 points
3.	South West	54 points
4.	Wimmera	52 points
5.	Loddon Campaspe	48 points
6.	Central Highlands	38 points
7.	Central Gippsland	38 points
8.	Mornington Peninsula	18 points
9.	Northern Mallee	18 points
10.	East Gippsland	14 points
11.	North East	DNP

### Cooke Shield for most improved region

East Gippsland





## 2010/11 Results

### 2010 Victorian Grasscourt Championships

26–30 December 2010, Geelong Lawn Tennis Club

#### Men's Open Singles

[7] Daniel Wendler d [8] Matthew Hicks 7-6 6-3

#### Men's Open Singles Consolation

Matthew Holschier d [3] Samuel Thompson 6-1 6-1

#### Men's Open Doubles

Bryce Durham - David Spierings d Jade Culph - Mark Shanahan 6-2 2-6 [10-6]

#### Women's Open Singles

[3] Azra Hadzic d [1] Viktorija Rajcic 6-2 6-2

#### Women's Open Singles Consolation

Noellada Ah San d Grace Primikyridis 6-4 6-0

#### Women's Open Doubles

[2] Michaela Capannolo - Bianca Horsley d [3] Karen Filippou - Carolyn McGann 6-2 3-6 [10-4]

#### Men's Graded Singles

[1] James Brushfield d [2] Martin Warwick 2-6 6-1 [10-2]

#### Women's Graded Singles

Tamara Jungwirth d Emmalina McLachlan 6-1 6-0

#### Men's Over 40 Singles

[1] Dom Gambaro d [2] Ian Thomas 6-1 6-4

### 2010 Junior Pennant Finals Results

#### Boys

16A Waverley Tennis 4-8-54 d North Suburban Black 2-4-36  
 16B Waverley Tennis 4-7-47 d Peninsula 2-5-52  
 16C North Eastern Junior 3-7-46 d Waverley Tennis 3-6-49  
 16D Bayside-Moorabbin 6-10-64 d North Eastern Junior 0-0-27  
 14A Waverley Tennis White 6-10-61 d Bayside-Moorabbin 0-1-31  
 14B Berwick and District 3-7-51 d Eastern Region Tennis 3-6-50  
 14C Peninsula 6-10-64 d North Suburban Junior 0-0-28  
 14D North Eastern Junior 5-9-61 d Peninsula Black 1-2-33  
 14E North Eastern Red 4-7-51 d North Eastern Black 2-5-48  
 12A Waverley Tennis Blue 6-10-65 d Eastern Region Tennis 0-0-23  
 12B Peninsula 5-8-53 d North Eastern Red 1-4-42  
 12C Western Region 3-6-53 d Eastern Region Tennis 3-5-51

#### Girls

16A Eastern Region Tennis 4-7-61 d Waverley Tennis 2-3-47  
 16B Western Region 5-8-55 d Eastern Region Tennis 1-3-32  
 14A Waverley Tennis 4-6-52 d Peninsula 2-4-49  
 14B Berwick and District 4-7-63 d Waverley Tennis 2-5-61  
 14C North Suburban Junior 5-8-54 d Waverley Tennis 1-3-31  
 12A Barwon 4-7-57 d Waverley Tennis 2-4-35  
 12B Barwon 5-8-57 d Peninsula 1-2-35

#### Mixed

12D North Eastern Junior 3-6-52 d Eastern Region Tennis 3-5-38

### 2010 Junior Pennant Players of the Year

#### Boys

16A Aaron Addison (Waverley Tennis)  
 14A Nathan Ponton (Waverley Tennis)  
 12A Oliver Florent (Bayside-Moorabbin)

#### Girls

Alana Parnaby (Waverley Tennis)  
 Priscilla Dawson (Waverley Tennis)  
 Melanie Woodward (Waverley Tennis)

### 2010 Victorian Junior Claycourt Championships

5–9 July 2010, North Ringwood Tennis Club and other venues

#### Boys' 12/u Singles

[1] George Romios[1] d [5] Zac Osborne 6-4 6-1

#### Boys' 12/u Doubles

[1] George Romios Matthew Romios d [3] Leonard Khreish Zac Osborne 6-1 6-0

#### Boys' 14/u Singles

[3] Mitchell Allman d [2] Aaron Addison 6-4 6-4

#### Boys' 14/u Doubles

[1] Mitchell Allman Chanchai Sookton-Eng d Ryan Draffin Nathan Ponton 6-3 6-2

#### Boys' 16/u Singles

[1] Marlino Pascual Jnr d [13] Ben Jones 3-6 7-5 6-2

#### Boys' 16/u Doubles

[1] Jordan Drew William Ma d [4] Eric Roman De Romas Marvin Kratz 6-4 6-1

#### Girls' 12/u Singles

[2] Audrey Teo d [3] Bianca Duff 7-6(7) 6-4

#### Girls' 12/u Doubles

[1] Bianca Duff Deena Tumber d [2] Vivian Fidantsis Audrey Teo 6-2 6-4

#### Girls' 14/u Singles

[6] Jaimee Fourlis d [3] Jayde Viccars 6-2 6-3

#### Girls' 14/u Doubles

[4] Claire Nguyen Emma Thompson d [3] Sara Kyriazopoulos Caitlin Lennon 5-7 6-1 [10-5]

#### Girls' 16/u Singles

Alana Parnaby d [4] Ozge Mehmet 6-2 6-1

#### Girls' 16/u Doubles

[1] Ozge Mehmet Miranda Poile d Liliyana Dragojevic Jade Griffin 6-2 6-3

### 2011 Junior Development Series State Championships

26 June 2011, Pakenham Regional Tennis Centre

#### Boys' 10/u Singles

Nicholas Kerr d Arlo Lewis 6-3

#### Boys' 12/u Singles

Jose Roberto Gustilo Carpio d David Tomkins 8-2

#### Girls' 10/u Singles

Jovana Stanisic d [1] Eve Humphries 6-1

#### Girls' 12/u Singles

[4] Yiota Nicolaou d Krystal Orfali 8-1



## 2010/11 Results

### 2010 Victorian Junior Hardcourt Championships

20–23 December 2010, Notting Hill Pinewood Tennis Club and Pakenham Regional Tennis Centre

#### Boys' 12/u Singles

Richard Yang d [6] Stefan Skadarka 6-2 6-4

#### Boys' 12/u Doubles

Antony Guan d Oliver Florent 6-4 6-3  
Danny Ha Anthony Tamborriello

#### Boys' 14/u Singles

[3] Daniel Nolan d [1] Daniel Nickels 4-6 6-4 6-3

#### Boys' 14/u Doubles

[2] Daniel Nickels - d [1] Daniel Nolan 6-2 7-6(4)  
Chanchai Sookton-Eng Nicholas Opasinov

#### Boys' 16/u Singles

[8] Jai Corbett d [5] Michael Best 6-1, 7-6(0)

#### Boys' 16/u Doubles

[2] Jai Corbett - d Michael Best 7-5 6-4  
William Ma Jordan Drew

#### Boys' 18/u Singles

Liam Goldberg d [2] Robert Trower 7-6(0) 6-2

#### Boys' 18/u Doubles

Liam Goldberg d Glen Dawes 6-4 6-2  
Matthew Nickels Robert Trower

#### Girls' 12/u Singles

[3] Jaimee Fourlis d Stephanie Serafidis 6-3 6-2

#### Girls' 12/u Doubles

[2] Vivian Fidantsis d Jaimee Fourlis Withdrawal  
Audrey Teo Bethany Toner

#### Girls' 14/u Singles

[7] Noelleda Ah San d [1] Katerina Valos 6-2 2-2 Retired

#### Girls' 14/u Doubles

[1] Elly Fourlis d Noelleda Ah San 6-4 6-1  
Katerina Valos Kristen McSweeney

#### Girls' 16/u Singles

[1] Eliza Long d [3] Romy Stephens 6-0 6-0

#### Girls' 16/u Doubles

[1] Eliza Long d [2] Rita Kaldawi 6-2 6-3  
Romy Stephens Emily Ryan

#### Girls' 18/u Singles

[2] Sophie Vickers d [1] Stephanie Nguyen 2-6 7-6(4) 6-3

### 2011 Victorian Junior Grasscourt Championships

13–16 January 2011, Wodonga Tennis Centre

#### Boys' 12/u Singles

Takashi Yasugami d [1] Matthew Romios 5-7 6-1 6-1

#### Boys' 12/u Doubles

[4] Jackson Ross d [5] Oliver Florent 8-0  
Mike Vaughan Anthony Tamborriello

#### Boys' 14/u Singles

[5] Cody Brackenreg d Patrick Fitzgerald 7-6 4-6 6-4

#### Boys' 14/u Doubles

[5] Christian Abraham d [8] Marcel Du Sart 8-2  
Regan More Dominic Marquis

#### Boys' 16/u Singles

[1] Ryan Godwin d [2] James Palmer 6-4 6-1

#### Boys' 16/u Doubles

[3] Edward Benson d [4] Joshua Graetz 8-3  
James Palmer Billy Ketkas

#### Girls' 12/u Singles

[1] Bethany Toner d [3] Mimi Ahern-Briggs 6-3 6-2

#### Girls' 12/u Doubles

[3] Monique Marquis d [2] Mikayla Bridge 8-0  
Gabriela Ruffels Shion Watabe

#### Girls' 14/u Singles

[6] Lorish Puluspene d [2] Andjela Reljic 7-5 7-5

#### Girls' 14/u Doubles

Alesi Molotti d Aoi Ishino 8-3  
Lorish Puluspene Kanako Yano

#### Girls' 16/u Singles

Tarani Kamoe d [1] Maddison Gregor 6-3 6-0

#### Girls' 16/u Doubles

[1] Maddison Gregor d [2] Kristen McSweeney 8-3  
Emily Ryan Katerina Valos

### Regional Team Events

#### 11/u Frank Sedgman Cup

31 July–1 August 2010, Ballarat  
Berwick and District TA 4-31 d North Eastern Junior TA 2-26

#### 13/u Boys' John Fitzgerald Cup

31 October–1 November 2010, Creswick  
Loddon Campaspe 3-32 d Central Gippsland 1-22

#### 13/u Girls' Foundation Cup

14–15 November 2010, Yarrowonga  
Mornington Peninsula 3-29 d Central Gippsland 1-16

#### 15/u Ambassadors Cup

29–29 November 2010, Tatura  
Central Highlands 7-59 d East Gippsland 1-45

#### 10/u Wayne Arthurs Cup

11–12 December 2010, Kooyong  
North Suburban Junior TA 4-28 d Eastern Region Tennis 2-25

#### 12/u Alicia Molik Cup

9–10 April 2011, Kooyong  
North Suburban Junior TA 4-43 d Berwick and District TA 2-28

#### 12/u, 14/u, 16/u Association and Regional Teams Challenge

11–13 June 2011, Traralgon  
Waverley Tennis 13-121 d Eastern Region Tennis 5-77

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